

APPLYING TO US FOR SUPPORT

Who we are

Pilotlight is an award-winning charity that transforms the lives of disadvantaged people in the UK by offering charities and social enterprises access to the strategic business support they need to become more efficient, effective and sustainable. We do this by harnessing and matching the talents of our members – we call them Pilotlighters – to charities through our programmes. All our programmes are managed by experienced Pilotlight Project Managers who drive for the best outcomes for both our charity partners and our Pilotlighters.

Since 2003 we have worked with over 800 charities and social enterprises that tackle human disadvantage, through a variety of programmes, helping them plan for their future. By working with us, organisations have:

- increased the number of service users they reach
- increased and diversified their income
- improved their leadership and governance
- learnt to articulate their vision and mission
- understood their impact
- raised their profiles by developing better marketing

Our support is free of charge.

How it works

We expect our partner organisations to be able to commit a certain amount of time to working with us. In general, this means at least a day a month for the length of the programme they participate in, though the more an organisation can put in, the more they'll get out of our programmes. We are most successful when working with organisations that are open to change and challenge.

After you submit your application we will contact you and discuss where you are now, where you are going and how we can support you in this journey to determine how best we can help you – taking into account the questions you're looking for support with, and the most suitable type of approach. Our support is bespoke and tailored to the needs of our partner charities, as we know organisations need different help at different stages in their development.

Application timeline



1. Submit your application.



2. We'll call you to determine how we can help, then arrange a face-to-face meeting to discuss this further.



4. Following this first project, we'll explore with you whether there are any other ways we can support you.



3. If successful, we'll start working together from a date that suits both of us.