





## 5th Annual Conference on Support to SMEs "HOW TO SUPPORT EXPORT-ORIENTED SMEs IN B&H TO BE MORE RESILIENT TO SUDDEN EXTERNAL SHOCKS"

| Goals:      | <ul> <li>- Mapping of available support instruments for the development of the SME resilience</li> <li>- Identification of opportunities for the development of new support instruments</li> </ul> |
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| Organisers: | Foreign Trade Chamber of Bosnia and Herzegovina and Eda – Enterprise Development   |
|             | Agency within the program cooperation with GIZ and UNDP  |
| Support:    | Embassy of Sweden in B&H, "Advanced Implementation of Small Business Act Framework in  |
|             | BiH2EU - SBA in BiH2EU Project"  |
| Date:       | December 8, 2022, from 11:00 to 15:00  |
| Venue:      | Foreign Trade Chamber of B&H in Sarajevo, Conference Hall (Branislava Đurđeva Street 10)   |

## **Conference Program**

| Time:         | Agenda:   |
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| 11.00 - 11.20 | Welcome speech and introduction to the conference topic  - Ms. Eva Smedberg – Head of the Department for Development Cooperation at the Embassy of Sweden in B&H  - Mr. Zdravko Marinković – President of the Foreign Trade Chamber of B&H  - Representative of the Ministry of Foreign Trade and Economic Relations of B&H   |
| 11.20 - 11.45 | Introduction Reasons for selection of the main topic of the conference - Shocks and cycles of crises as a new reality (energy crisis; from COVID crisis to the new global crisis; possible negative consequences of the current export orientation)  Participants: Mr. Zdravko Miovčić (Eda) and Ms. Ognjenka Lalović (Foreign Trade Chamber of B&H)  |
| 11.45 - 12.45 | <ul> <li>Which support instruments can be used to develop the resilience of SMEs in B&amp;H to sudden shocks</li> <li>Presentation of available instruments by domestic institutions</li> <li>Presentation of available and announcement of new instruments and opportunities by internationally supported projects (GIZ, UNDP, C2C and SBA in BiH2EU projects)</li> <li>Participants: Mr. Adis Fajić (Federal Ministry of Development, Entrepreneurship and Crafts), Mr. Rajko Lajić (Ministry of Economy and Entrepreneurship of RS), Mr. Enes Ališković (Foreign Trade Chamber of B&amp;H), Mr. Donald Prohaska and Ms. Adrijana Marić (GIZ), Mr. Ismar Ćeremida (UNDP), Ms. Sanela Dževlan (Sarajevo Regional Development Agency SERDA), Mr. Goran Janković (Eda) and Ms. Jasna Hivziefendić (ReSet). Moderator: Mr. Zdravko Miovčić (Eda)</li> </ul> |
| 12.45 - 13.15 | Refreshment, informal discussions   |
| 13.15 - 14.30 | <ul> <li>Panel discussion: What is the current status of export-oriented SMEs in B&amp;H and to what extent the presented support instruments contribute to their resilience</li> <li>Challenges faced by export-oriented SMEs during sudden shocks (consequences of the crises caused by the COVID-19 pandemic and the Ukraine war)</li> <li>Review of support instruments and identification of unmet needs of SMEs</li> <li>Participants: Mr. Bojan Stupar (Fructa Trade d.o.o. Derventa); Ms. Jasminka Hadžiabdić (Ramex d.o.o. Kladanj); Mr. Nemanja Trivić (Tri best d.o.o. Banja Luka); Ms. Nina Bijedić-Mujanović (Vispak d.d. Visoko). Moderator: Ms. Ognjenka Lalović (Foreign Trade Chamber of B&amp;H)</li> </ul>   |
| 14.30 - 15.00 | Possibility to adjust existing and to create new support instruments  Moderated discussion followed by the conference summary   |
| 15.00 -       | Snack; additional time for informal discussions   |

