

## ▶ Private Cloud Services Design for Data Management

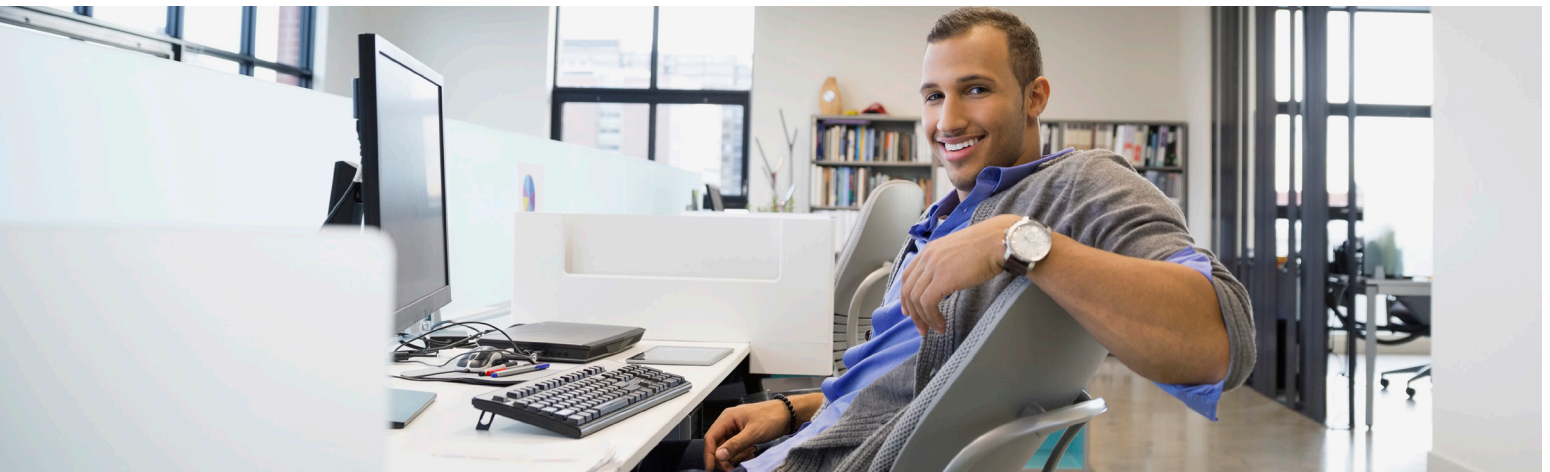
### SERVICES BRIEF

#### ▶ HIGHLIGHTS

- 1 Rapidly design an agile data management environment within a private cloud services structure.
- 2 Define clear operations and management processes necessary for successful private cloud services implementation
- 3 Develop a robust catalog of data management services with business supported chargebacks that deliver on client requirements.

#### ▶ OFFERING SUMMARY

Cloud computing and cloud based services have become valuable tools for leading IT organizations, with significant growth forecast by many industry analysts. Public cloud has garnered much attention, however concerns about: performance and service levels, service customization, vendor lock-in, vendor stability, and data security have forced organizations to investigate private cloud solutions where more control and intellectual property is retained in-house.



- ▶ Working closely with your backup, recovery and archive teams, Commvault can help you develop a practical, modern vision for your IT environment.

Companies can rapidly develop data and information management services that complement their private cloud services portfolio by using the Commvault® Private Cloud Service Design offering. Leveraging the experience gained from assisting thousands of customers, Commvault has distilled the design of private cloud services for data management into a set of core decision elements that can be reviewed and finalized in as little as 6 weeks. Our consultants enable customers to navigate through the business, organizational and IT alignment process using accepted ITIL frameworks. Customers can be confident that seasoned Commvault consultants and ITIL-based deliverables will translate into successful data management operations within a private cloud service environment.

Transitioning from a traditional IT organization to a shared service provider that is service rather than technology focused is the key challenge for organizations implementing a private cloud strategy. Commvault has seen that most traditional IT organizations transitioning to a cloud approach are often quick to compare feature sets in products while minimizing the fundamental business process shifts that must be completed for successful, sustained cloud service delivery. Commvault helps its clients overcome those challenges by distilling the vast amount information into a simple set of decision points, highlighting areas for further development, providing pragmatic real-world experience, and then wrapping it all together with industry standard ITIL methodology. The primary outcome of the offering is a Data Management Services Catalog. This catalog contains the specifications, parameters, features, and roadmap of the data management services to be offered using the private cloud environment.

## TECHNOLOGY CONSULTING

Our experts can design, install, configure, personalize and validate your Commvault environment so you achieve a better return on investment, faster and with more confidence.

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## ► PRIVATE CLOUD SERVICES DESIGN

Commvault employs ITIL standard frameworks for service design, industry best practices, and the in-depth expertise of a dedicated team of consultants, architects, engineers, and industry experts to deliver its Private Cloud Services Design offering. The Commvault team works closely with the client's business and IT leaders to understand their cloud services strategy and ensure alignment with required business and strategic needs. This translates into collaborative development of a comprehensive service offerings vision, a prioritized services pipeline, and defined integration points, roles, and organizational structure. Client leaders can expect to achieve the following during a typical engagement:

- Cost Management
- Time-to-Market
- Risk Mitigation
- Data Security
- Services Roadmaps
- Business Actionable Service Offerings
- Organizational Modeling
- Operations Matrix

## KEY SERVICE COMPONENTS AND BENEFITS

| COMPONENT                            | BENEFITS  |
|--------------------------------------|---|
| Cost Management                      | Development of a robust cost model that establishes the basis for chargebacks/showbacks to internal customers.  |
| Time to Market                       | Up to three facilitated workshops led by Commvault consultants ensures that the service catalog can be completed in weeks rather than months. The implementation phase of the Services Design can begin in as little as six weeks. This accelerates the transition to an agile private cloud service, demonstrating progress and delivery of business value.  |
| Risk Mitigation                      | Produce a comprehensive, achievable data management service catalog by leveraging industry standard ITIL methodologies and seasoned Commvault services development experts.   |
| Data Security                        | The Commvault data security framework means that client data will be protected and only accessed by authorized sources external or internal.  |
| Services Roadmaps                    | Commvault strives for a three to five year design horizon and recommend that not every service offering or option be deployed upon service launch. Therefore, roadmaps provide business consumers and IT staff a plan for future services as demand and resources permit.   |
| Business Actionable Service Offering | Business leaders and services owners participate in the facilitated workshops to provide perspective on service requirements, strengthening the connection between business and IT delivery. Consequently, internal customers have data management services that the business needs and that are easily understood and consumed                               |
| Organizational Modeling              | Successful cloud services operations require adjusting traditional roles, responsibilities, and reporting structures in order to properly support the new service strategy. Commvault will provide a baseline of cloud service roles and organizational structures to facilitate organizational adjustments that support changes in data management delivery. |
| Operations Matrix                    | Deploying private cloud services require different roles beyond those staffed, today. Commvault will facilitate mapping granular operational tasks to new organization models   |

To learn more about Commvault's consulting and professional services, visit [commvault.com/services](https://commvault.com/services).

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