Bringing Us Back Together!

SUNBELT BUILDERS SHOWTM JULY 14-17, 2020 GRAPEVINE, TEXAS | GAYLORD TEXAN



TRADE SHOW HOURS: July 15 – 10:30 a.m. to 4:30 p.m. July 16 – 10:30 a.m. to 3:00 p.m.

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2-10 Home Buyers Warranty	627
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North Texas Basements, Inc	1012
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HOURS OF OPERATION

The trade show floor is located in the Longhorn Hall on the first floor of the Gaylord Texan Convention Center.

REGISTRATION HOURS

Tuesday, July 14 7 a.m. – 7 p.m.

<u>Wednesday, July 15</u> 7:30 a.m. – 5 p.m.

<u>Thursday, July 16</u> 7:30 a.m. – 3:30 p.m.

TRADE SHOW HOURS Wednesday, July 15 10:30 a.m. – 4:30 p.m.

<u>Thursday, July 16</u> 10:30 a.m. – 3 p.m.



SUNBELT BUILDERS SHOW



Search Keyword "Sunbelt Builders Show"

The award winning Sunbelt Builders Show[™] App will be THE place to see everything happening during the Show! When you download the App, you can follow along with all the great events that will be taking place throughout the next few days. Check out the keynote, education and demo session speakers and where all the fun social events will take place.

You will also be able to track daily agendas, look up exhibitors, view conference maps and directly post to social media.



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Dear Sunbelt Attendees,

We are thrilled to welcome you to the 20th Sunbelt Builders Show[™] during these unprecedented times. We want to assure you that Show management, the Gaylord Texan Resort and Convention Center and Shepard Decorating Company have put your health and safety first as we prepared for this week's events. We have implemented cleanliness, social distancing and health protocols as outlined by state and federal authorities.

We want you to feel empowered and safe while walking the trade show floor. This is a prime opportunity for you to find products and services that will enhance your business. You will also be able to participate in several education and demonstration sessions as well as inbooth networking. The Sunbelt Committee also secured top-notch keynote speakers in Alan Graham and Bobby Bones.

For this year only, we have combined our HOMEPAC FUNdango and Builders' Bash social events. We encourage you to join us Wednesday night at the Builders' Bash concert at the spacious Glass Cactus. This event allows us to come together and relax in a social distancing atmosphere. We also took our Star Awards program to a live virtual event set for July 23.

Our Show would not be possible without the support of Sunbelt's exhibitors and sponsors. We extend our sincere thanks to them for being a part of our Show (see page 45). On behalf of the leadership and staff of the Texas Association of Builders, thank you for supporting the Sunbelt Builders Show™ and our industry.

Best regards, Tiffany Acree & Erin Wright Sunbelt Builders Show™ Committee Co-Chairs

2020 SUNBELT BUILDERS SHOW[™] COMMITTEE

Tiffany Acree	Arlington
Erin Wright	Hawkins
Kena Armstrong	Houston
Carol Baker	
Adrian Balderas	
Dianne Brock	
D'Ann Brown	
Bryce Daniel	
Angela Daughtry	
Paul Davis Garrett Dorsey	
Penny Dulock	
Todd Eidson	
Donnie Evans	
Jeri Evans	iyier
Gonzalo Garcia	Houston
Teri Gibson	
Jessica Goehring	
Steve Latson	
Meagan McCoy Jones	
Michael Mishler	
Nate Mobbs	
Roy Nash	Waco
Matthew Reibenstein	
Ronnie Rice	
James Rodriguez	
Leslie Schey	
Shayne Schroeder	
Sam Shallenberger	El Paso
David Tate	
Patricia Taylor	
Scott Whisenant	New Braunfels
Theresa Winter	Cincinnati

ACCESSIBILITY

The Gaylord Texan is committed to ensuring the venues are as convenient, accessible and enjoyable as possible. While they are making every effort to ensure the proper accessibility of the facilities should you require additional assistance, reasonable accommodations will be made for qualified persons with disabilities. The Gaylord Texan is responsible for the permanent building access requirements such as, but not limited to, wheelchair ramps, elevator standards, and internal hallways and doors. For registration information or accessibility questions, contact hotel staff at the hotel registration desk.

BADGES

The official Sunbelt registration badge must be prominently worn and displayed at all times for prompt admission to the exhibits area, keynote sessions and other events. Badges are not transferable and may not be loaned to anyone for any purpose. All Show attendees and exhibitors must wear their badges while on the Show floor except infants in backpacks or slings. If you lose your badge, there will be a \$35 replacement fee.

Presentation of badges will get you the following discounts:

- ► 10% off food and beverage outlets (Zeppole, Texan Station, The Market Place, Paradise Springs, Texas Eats) with the presentation of attendee name badge.
- ▶ 10% off Relache Spa treatments for attendees.
- 30% off rack rate at Cowboys Golf Club for individuals; call club and ask for Megan Calmes for tee times.

BADGES ARE COLOR CODED AS FOLLOWS:

- **Orange**: Attendees (Builders, Remodelers, Architects, Designers, Non-Exhibiting Associates, Media, HBA Staff, Student/Faculty)
- Blue: Exhibitors (Staff & Sponsors)
- Grey: Show Staff

BADGE PICK UP

All online registrants that registered prior to July 1 will have pre-printed badges available at the Registration Desk located in the Longhorn Marble Foyer on the first floor of the Gaylord Texan Convention Center. This process aids in social distancing and limits touches. Show passes and Builders' Bash tickets will be printed on-site for those who registered after June 30.

CHILDREN ON THE TRADE SHOW FLOOR

Children under 18 must be accompanied and supervised by an adult at all times when in the exhibit hall. Registration for children is complimentary and must be done on-site. All children except infants in backpacks or slings must be registered and have a badge to be admitted to the exhibit hall. Children under 18 are not permitted on the Show floor during setup or teardown.

EXHIBITOR GIVEAWAYS

Sunbelt exhibitors always bring their best to our Show and that includes their booth giveaways. Be sure to check the Giveaway Announcement Board as you exit the trade show floor. You must enter to win! Giveaway rules may differ per exhibitor.

LIVE ANIMALS

Live animals of any kind are not allowed in the exhibit hall, with the exception of service animals.



LOST & FOUND

To report a lost item, stop by the Registration Desk located in the Longhorn Marble Foyer.

MEDIA/PHOTOGRAPHY/VIDEOGRAPHY

Contact Debbie Davis (Debbie@TexasBuilders.org) with the Texas Association of Builders for approval to cover the Show for a media outlet or take photos and/or videos of the trade show floor. Media representatives must also get permission from the Gaylord Texan to film inside the convention center or hotel.

REGISTRATION & SOCIAL EVENT TICKETS

Attendees may register for the Show and purchase Builders' Bash Concert tickets on-site base on availability. The Registration Desk will be located in the Longhorn Marble Foyer. You must have a ticket to attend the Builders' Bash Concert.

REGISTRATION DESK

The Registration Desk is located in the Longhorn Marble Foyer on the first floor of the Gaylord Texan Convention Center. You can pick up your badges, social event tickets and Sunbelt Show Guides here.

ON-SITE REGISTRATION COSTS:

Non-Exhibiting Associate Non-Member	\$350	HBA St
Non-Exhibiting Associate Member	\$200	Badge
Builders	\$75	Studen
Additional Exhibit Staff	\$75	

HBA Staff	\$50
Badge Reprint	\$35
Student/Faculty	\$0

SELF-PARKING

Bathtubs.com/American Acrylic is offering discounted self-parking tickets to attendees. Stop by booth 1230 to pick up your discounted voucher during trade show hours. Discounted prices are \$15 per day and per car. There is no valet parking except for the disabled.

SHOW MANAGEMENT

The Sunbelt Builders Show[™] is owned and operated by the Texas Association of Builders. The Texas Association of Builders (TAB), founded in 1946, is an affiliate of the National Association of Home Builders (NAHB) and consists of 27 local home builders associations (HBAs) across Texas. With a membership of nearly 10,000 building industry professionals, representing over 723,058 jobs and \$67.5 billion annually to the Texas Association of Builders of Builders plays a crucial role in fulfilling the dream of homeownership for Texans. TAB holds memberships with the International Association of Exhibitions and Events (IAEE) and the Texas Society of Association Executives (TSAE).

SUNBELT APP

The award winning Sunbelt Builders Show[™] app was highly successful last year and we're excited to provide our attendees and exhibitors the same excellent resource while on the trade show floor and conference areas. The app is loaded with information on association meetings, exhibitors, social events, speakers and more. You'll be able to use your iPhone, iPad, Android phone, or tablet to access this information. The app is free to download.

SMOKING

The Gaylord Texan is a smoke-free facility. Smoking is only allowed outside in designated areas.





We're proud to sponsor this year's Sunbelt Builders Show[™] Keynote Speaker **Alan Graham**. Like Alan, we know a roof over heads is one thing, but making it a home and developing a community with a purpose in life is what matters most.

Great American's Property & Inland Marine's team of experts has been serving builders for decades. Whether its new, or new to you, you can trust we know the insurance protection you need. Home and community go hand and hand. Let Property & Inland Marine help protect yours.

Visit our team and Alan Graham at booth 1005 in July during the Sunbelt Builders Show™ to learn how our strong history, products, values and expertise can support you.



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Property & Inland Marine

Goodhes

ALAN GRAHAM

"Community Can!"

Wednesday, July 15 | 9:30 - 10:30 a.m. | via Zoom in Grapevine Ballroom

Alan Graham kicks off the 20th Sunbelt Builders Show[™] as the opening keynote speaker. For the past 20+ years, Graham has been the lead visionary behind Mobile Loaves & Fishes (MLF), a social outreach ministry that has been empowering communities into a lifestyle of service with the homeless. The MLF outreach is through a Truck Ministry, Community First! Village and Community Works programs. Community First! Village is a 51-acre master planned development in northeast Austin that provides affordable, permanent housing and a supportive community for men and women coming out of chronic homelessness. He started a new movement to house the homeless after having a career as a real estate investor and developer. Graham also founded Trilogy Development and the Lynxs Group, which developed Austin's airport cargo facility and similar facilities at airports around the country. Now, he focuses on the relationships he has with God, his family, staff members and the homeless. He brings his humble personality to the Show via Zoom at 9:30 a.m.

CAREER HIGHLIGHTS

- President, CEO & Founder of Mobile Loaves & Fishes (MLF), a social outreach ministry that provides food and clothing, cultivates community and promotes dignity to homeless men and women in need. (Austin, 1998)
- Founder & CEO of MLF's Community First! Village, a 51 acre-master planned development that provides affordable, permanent housing for the chronically homeless. (Austin, 2017)
- Previously a real estate investor and developer that founded Trilogy Development and the Lynxs Group.
- Author of Welcome Homeless: One Man's Journey of Discovering the Meaning of Home.

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TEXAS ASSOCIATION OF BUILDERS

Founded in 1946, the Texas Association of Builders (TAB) is an affiliate of the National Association of Home Builders (NAHB) and has 27 local home builders associations across Texas. With a membership of nearly 10,000 representing over 723,058 jobs and more than \$67.5 billion annually to the Texas economy, TAB plays a crucial role in providing housing for Texans.

TAB offers its members a comprehensive package of resources and benefits to help them build their businesses: industry publications, an informationfilled website, regulatory guidance, legislative lobby efforts and value added educational services. By joining the Texas Association of Builders, members can tap into an information network that will help them improve their bottom line.

Members of local home builders associations are automatically members of the Texas Association of Builders and the National Association of Home Builders.

For membership benefits visit TexasBuilders.org.

SENIOR LEADERSHIP

President Randy Bowling | El Paso

Vice President Susan Wright | San Antonio

Treasurer Brett Martin | Houston

Immediate Past President Robert Wood | Lubbock





TAB STAFF

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Senior VP of Administration Mary Castetter

VP of Regulatory Affairs & General Counsel Ned Muñoz

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> Administrative Assistant Blair Kirkpatrick

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Director of Member Services Lorraine Urey

Director of Information Systems & Trade Show Operations Tamara Zengerle

TEXAS ASSOCIATION OF BUILDERS

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Email: Info@TexasBuilders.org
Website: www.TexasBuilders.org
Facebook: @TexasBuilders
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SAVE THE DATE July 13-16, 2021 Sunbelt Builders Show™ Hilton Anatole | Dallas, Texas SunbeltBuildersShow.com

BOBBY BONES

"Fail Until You Don't"

Thursday, July 16 | 9:30 - 10:30 a.m. | Grapevine Ballroom

Wake up with Bobby Bones! The radio and television personality, who "has carved out a place for himself in nearly every corner of the entertainment world" (*American Profile*), will be taking the Sunbelt Builders Show™ stage Thursday to talk about his early childhood struggles and how he's achieved his success nationally. The Arkansas native and entrepreneur has skyrocketed artists' careers and has raised millions of dollars for organizations such as St. Jude Children's Hospital. Bones is also known for honoring our military service men, women, and K9s. He will bring his witty personality to the Gaylord Texan so be sure to join us at 9:30 a.m.

CAREER HIGHLIGHTS

- Host of the #1 country morning show, The Bobby Bones Show
- Four time Academy of Country Music On-Air Personality of the Year
- Two time Country Music Association National Broadcast Personality of the Year
- Authored two New York Times bestsellers in Fail Until You Don't: Fight Grind Repeat (2018) and Bare Bones: I'm Not Lonely If You're Reading This Book (2016)
- Youngest ever inducted into the National Radio Hall of Fame
- Official In-House Mentor on ABC's American Idol
- Season 27 Champion of ABC's *Dancing With The Stars*
- Host & executive producer of *Opry*, a weekly TV program airing highlights from the Grand Ole Opry stage on Circle Network
- Recently teamed up with Disney and National Geographic for a new 16-part series called *Breaking Bobby Bones*





CONCERT GLASS CACTUS AT GAYLORD TEXAN **07.15.20 8:00 PM** PURCHASE TICKETS AT SUNBELT REGISTRATION DESK

uilde







Stoney LaRue An American Texas country/red dirt artist

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Heather Linn and The Deacons A Texas southern country rock band



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Jennrand Builders Jim Clark Construction Jimmy Jacobs Custom Homes **Kimberlite Homes** Lennar Homes Markham Construction Mcbee Homes Meyer Brant Custom Homes MHI Michael Biggerstaff Homes Mishler Builders Permian Homes Perry Homes Pitcock Homes Plantation Homes Prestige Designer Homes Pultegroup Royal Crest Custom Homes Schwartz Custom Homes Shadywood Custom Homes Shavne Schroeder Custom Homes Sierra Fine Custom Homes Silver Lief Homes Silverton Custom Homes Sorrells & Co Tilson Homes **Tim Jackson Custom Homes** V Luxury Homes

Verturo Construction Victory Custom Homes Weber Custom Homes Wilshire Homes Winston Homes Yellow Rose Custom Homes

Home Builders Associations:

Bay Area Builders Association Coastal Bend HBA Dallas Builders Association East Texas BA Greater Brazos Vallev BA Greater Fort Worth BA Greater Houston Builders Association Greater New Braunfels HBA Greater San Antonio BA Heart Of Texas BA Hba Of Greater Austin Hba Of San Angeld Permian Basin BA National Association Of Home Builders **Rio Grande Vallev HBA** Tyler Area BA West Texas HBA

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Texas Association of Builders Star Awards

Join Us for a Live Virtual Event Thursday, July 23 | 3 - 5 p.m.

For more details contact Sloan Landre at Sloan@TexasBuilders.org.









JamesHardie

The Sunbelt Builders Show[™] is proud to have hosted the following companies for the past 20 years. Thank you for your commitment to supporting the residential construction industry. Your business is valued.



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EDUCATION & DEMO SESSIONS

EDUCATION SESSIONS

WEDNESDAY, JULY 15

11 a.m. – 12 p.m.	Managing Customer Expectations. Presented by Stephen Kasper,
	John Todd, Michael Turner
12:45 – 1:45 p.m.	Stop Promising and Start Delivering: 10 Simple Strategies to Close
	the Gap. Presented by Beverly Koehn
2 – 3 p.m.	Best Practices In Construction. Presented by Spencer Padgett
3:15 – 4:15 p.m.	Navigating the New World. Panel moderated by Bob Burton

THURSDAY, JULY 16

11 a.m. – 12 p.m.	Restoring Pride in the Trades: A Case Study on Creating a High School
	Tiny House Program. Presented by Todd Eidson & Richard Laughlin
12:15 – 1:15 p.m.	Crisis Communication via Social Media. Presented by Phil Crone
1:30 – 2:30 p.m.	Design Trends & What Buyers Want. Presented by Jenifer Wiley

DEMO SESSIONS

WEDNESDAY, JULY 15

11:30 a.m. – 12 p.m.	Writing Better Plumbing Specifications. Presented by FlowGuard Gold $^\circ$
	Plumbing Systems
1:30 – 2 p.m.	The Top Construction Defects of 2019 and How to Avoid Them.
	Presented by Burgess Construction Consultants, Inc.
2:30 – 3 p.m.	Flashing & Air Sealing Techniques for Exterior Doors. Presented by DuPont
3:30 – 4:15 p.m.	Zoning Comfort Solutions. Presented by ZoneFirst

THURSDAY, JULY 16

11:30 a.m. – 12 p.m.	Installing a Gas Fire Feature. Presented by Warming Trends®
1:30 – 2 p.m.	Smart Living with Solar plus Storage. Presented by Longhorn Solar
	with Adapt Energy



SUNBELT COMPOSITE

TUESDAY, JULY 14

7 a.m. – 5 p.m.	Registration Desk Open Longhorn Marble Foyer
8 – 9:30 a.m.	★ Texas Housing Hall of Honor Board of Governors Meeting Fort Worth 1-2
9 – 10:30 a.m.	★ Developers Council Meeting Grapevine 1-2-3
1 – 3 p.m.	★ Government Relations Committee Meeting Grapevine 1-2-3
3:15 – 4:45 p.m.	★ HOMEPAC Trustees Meeting Grapevine 1-2-3

WEDNESDAY, JULY 15

7:30 a.m. – 5 p.m.	Registration Desk Open Longhorn Marble Foyer
8 – 9 a.m.	★ Local Presidents/Vice Presidents Council & Membership Committee
	Meeting Grapevine 1-2-3
9:30 - 10:30 a.m.	Zoom Keynote: Alan Graham, Community Can! Grapevine Ballroom
10:30 a.m. – 4:30 p.m.	2020 Trade Show Floor Open Longhorn Hall D-E-F
11 a.m. – 12 p.m.	O Managing Customer Expectations. Presented by Stephen Kasper, John Todd,
	Michael Turner
11:30 a.m. – 12 p.m.	Writing Better Plumbing Specifications. Presented by FlowGuard Gold*
	Plumbing Systems
12:45 – 1:45 p.m.	Stop Promising and Start Delivering: 10 Simple Strategies to Close the Gap.
	Presented by Beverly Koehn
1:30 – 2 p.m.	The Top Construction Defects of 2019 and How to Avoid Them.
	Presented by Burgess Construction Consultants, Inc.
2 – 3 p.m.	Best Practices In Construction. Presented by Spencer Padgett
2:30 – 3 p.m.	🔞 Flashing & Air Sealing Techniques for Exterior Doors. Presented by DuPont
3:15 – 4:15 p.m.	Navigating the New World. Panel moderated by Bob Burton
3:30 – 4:15 p.m.	Coning Comfort Solutions. Presented by ZoneFirst
8 – 11 p.m.	Builders' Bash concert benefiting HOMEPAC and Texas Builders Foundation
	Headliner Stoney LaRue with special guest Heather Linn & the Deacons \mid
	Location: Glass Cactus at Gaylord Texan 💲



SCHEDULE & EVENTS

THURSDAY, JULY 16

7:30 a.m. – 3:30 p.m.	Registration Desk Open Longhorn Marble Foyer
7:45 – 9:15 a.m.	★ Texas Executive Officers Council Meeting Fort Worth 1-2
7:45 – 9:15 a.m.	★ Codes & Standards Committee Meeting Grapevine 1-2-3
9:30 - 10:30 a.m.	Keynote: Bobby Bones, Fail Until You Don't! Grapevine Ballrooom
10:30 a.m. – 3 p.m.	Trade Show Floor Open Longhorn Hall D-E-F
11 a.m. – 12 p.m.	Restoring Pride in the Trades: A Case Study on Creating a High School Tiny
	House Program. Presented by Todd Eidson & Richard Laughlin
11:30 a.m. – 12 p.m.	Installing a Gas Fire Feature. Presented by Warming Trends*
12:15 – 1:15 p.m.	Crisis Communication via Social Media. Presented by Phil Crone
1:30 – 2 p.m.	💿 Smart Living with Solar plus Storage. Presented by Longhorn Solar with
	Adapt Energy
1:30 – 2:30 p.m.	Design Trends & What Buyers Want. Presented by Jenifer Wiley
3 – 5:30 p.m.	★ Texas Builders Foundation Meeting Fort Worth 5-6-7

FRIDAY, JULY 17

7:30 – 9:30 a.m.	★ Executive Committee Fort Worth 5-6-7
9:45 – 10 a.m.	★ Board Meeting Sign In Grapevine A Foyer
10 a.m. – 12 p.m.	\bigstar Board of Directors Meeting Grapevine A

KEY:

- ★ Texas Association of Builders Committee and Board of Directors Meetings
- Sunbelt Education (in Education Center on trade show floor)
- 🝺 Demo Session (in Demonstration Area on trade show floor)
 - 🕞 Ticketed Social Event



TEXAS ASSOCIATION OF BUILDERS

COMMITTEE MEETINGS

TUESDAY, JULY 14

8 – 9:30 a.m.	Texas Housing Hall of Honor Board of Governors	Fort Worth 1-2
9 – 10:30 a.m.	Developers Council	Grapevine 1-2-3
1 – 3 p.m.	Government Relations Committee	Grapevine 1-2-3
3:15 – 4:45 p.m.	HOMEPAC Trustees	Grapevine 1-2-3

WEDNESDAY, JULY 15

8 – 9 a.m.	Local Presidents/Vice Presidents Council &	
	Membership Committee	Grapevine 1-2-3

THURSDAY, JULY 16

7:45 – 9:15 a.m.	Texas Executive Officers Council	Fort Worth 1-2
7:45 – 9:15 a.m.	Codes & Standards Committee	Grapevine 1-2-3
3 – 5:30 p.m.	Texas Builders Foundation	Fort Worth 5-6-7

FRIDAY, JULY 17

7:30 – 9:30 a.m.	Executive Committee	Fort Worth 5-6-7
9:45 – 10 a.m.	Board Meeting Sign In	Grapevine Foyer
10 a.m. – 12 p.m.	Board of Directors	Grapevine A

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AREA 1

Dallas BA, Heart of Texas BA

Jerry Carter | Jerry Carter Homes | Dallas BA Donnie Evans | Altura Homes | Dallas BA Alan Hoffmann | Hoffmann Homes | Dallas BA Mike Mishler | Mishler Builders, Inc. | Dallas BA Frank Murphy | Wynne Jackson, Inc. | Dallas BA Steve Sorrells | Sorrells Development | Heart of Texas BA Mike Sugrue | StoneLeaf Development Partners LLC | Dallas BA Justin Webb | Altura Homes | Dallas BA

AREA 2

Greater Fort Worth BA, Big Country HBA, North Texas HBA

Bill Bettis | Bettis Construction | Greater Fort Worth BA Gene Lantrip | Lantrip's Custom Homes | Big Country HBA

AREA 3

Greater Houston BA, Greater Brazos Valley BA, HBA of Southeast Texas

None

AREA 4

Coastal Bend HBA, Crossroads BA, Greater New Braunfels HBA, Greater San Antonio BA, Laredo BA, Rio Grande Valley HBA

Garrett Dorsey | Blue Wave Construction | Coastal Bend HBA Debra Guerrero | The NRP Group | Greater San Antonio BA Justin MacDonald | MacDonald Companies, Inc. | Greater San Antonio BA Susan Wright | Miralomas Development | Greater San Antonio BA





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AREA 6

Central Texas HBA, HBA of Greater Austin, Hill Country BA, Temple Area BA None

AREA 7

Deep East Texas AB, East Texas BA, HBA of Texarkana, Tyler Area BA Drew Carlyle | Carlyle Homes | Tyler Area BA Joe Carlyle | Carlyle Homes | Tyler Area BA Carlton Edwards | Carlton Edwards Builder & Designer LLC | Tyler Area BA Kerry Hamblett | Hamblett Construction Management LLC | Tyler Area BA John McKinney | McKinney Homes LLC | Tyler Area BA Nate Mobbs | Mobbs Builders | East Texas BA Libby Simmons | Tyler Area BA Erin Wright | Wright-Built LLC | Tyler Area BA

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Booth #627

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APA - THE ENGINEERED WOOD Association

Booth: 914

(253) 620-7432 www.apawood.org

For more than 85 years, APA – The Engineered Wood Association has focused on helping the industry create structural wood products of exceptional strength, versatility and reliability. Combining the research efforts of scientists at APA's research center with the knowledge gained from decades of field work, and cooperation with our member manufacturers, APA promotes new solutions and improved processes that benefit the entire industry. APA's corporate headquarters and research center are in Tacoma, Washington. A regional quality testing laboratory is located in Atlanta, Georgia.

ARROWHEAD STAIRS & TRIM

Booth: 813

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Booth: 1004

(214) 724-9841 | www.bc.com/ewp

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Booth: 715

(972) 542-3000 | www.brandonindustries.com Brandon Industries is a unique company dedicated to creating products to enhance the streetscapes of America. We are a manufacturer and distributor of residential, municipal and commercial streetscape components, including classically designed mailboxes, custom street signs and decorative outdoor lamp posts and lighting.



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BROTHERS CABINETRY COMPANY LLC

Booth: 525 (321) 298-8572 BrothersCabinetryCo.com

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Booth: 733

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LP BUILDING SOLUTIONS

Booth: 433 (214) 726-5777 | www.lpcorp.com

Louisiana-Pacific Corporation is a leading manufacturer of quality engineered wood building materials including OSB, structural framing products, and exterior siding for use in residential, industrial and light commercial construction. From manufacturing facilities in the U.S., Canada, Chile and Brazil, LP products are sold to builders and homeowners through building materials distributors and dealers and retail home centers. Founded in 1973, LP is headquartered in Nashville, Tennessee and traded on the New York Stock Exchange under LPX. For more information, visit www.lpcorp.com.

MARTEL WINDOWS AND DOORS

Booth: 1215

(512) 719-3270 | www.martelwd.com

Martel is a luxury window and door company based in Austin, Texas and serves the central Texas area.

MASSEY SERVICES, INC.

Booth: 926

(210) 568-0488 | www.MasseyServices.com

Massey Services, Inc. is the Southeastern leader for new construction termite pretreatment, pest prevention, commercial and residential services. Massey offers Bora-Care direct wood application and Dow Always Active Sentricon Baiting installation pretreatments to builders. To give builders an environmentally responsible and safe alternative to the obsolete and expensive in-wall pest tube systems, Massey recently introduced the Universitytested, next generation proprietary treatment called Pest Prevention Plus, avoiding construction delays and creating a pest barrier day one.

MILGARD WINDOWS & DOORS Booth: 821

(817) 914-1012 | http://www.milgard.com

At Milgard, we know how important it is to meet the needs of your customers. That's why we manufacture quality windows and patio doors that can meet multiple price points and installation requirements. We offer a variety of styles, colors, and frame options for new construction and remodeling applications, backed by a full lifetime warranty. Milgard also has an extensive library of AutoCAD files, installation instructions and technical documents to help make your project a success.

MITSUBISHI ELECTRIC TRANE HVAC US LLC Booth: 1204

(469) 470-4040 | www.mitsubishicomfort.com Mitsubishi Electric Trane USA is the premier manufacturer of highly efficient VRF technology. We offer personalized comfort for consumers everywhere!

PRESENTING SPONSOR

MORRISON SUPPLY COMPANY Booth: 721

(877) 709-2227 http://www.morsco.com MORRISON

Founded in 1917, Morrison Supply Company has showrooms featuring kitchen and bath plumbing fixtures, appliances, hardware and lighting. Morrison also offers HVAC equipment and supplies as well as a variety of water heater options. In 2015, the Expressions Home Gallery brand was created to differentiate premier showrooms in our major markets. Our Texas based company has over 100 locations to serve you. With decades of experience, we understand our customers' specific needs. Therefore we're able to help you be successful in your daily operations.



NEUMA DOORS

Booth: 1023

(713) 674-7822 ext 131 www.neumadoors.com

Neuma Doors, backed by the strength and expertise of Nan Ya Plastics Corp. USA, is the industry leader in quality and innovative design of fiberglass composite doors. Quality control has been built into each step of production, allowing us to ensure a lifetime of dependability for each door system we sell.

NISUS

Booth: 626

(800) 264-0870 | www.nisuscorp.com

A leader in Green Pest Management[®], Nisus Corporation manufactures products for the professional pest management industry, providing it with quality products at the lowest possible impact to the environment. Nisus carries a complete line of products for wood preservation, pest control, sanitation and disinfection and odor control. The use of Bora-Care termiticide as a primary termite pretreatment on new construction can earn builders points in green building programs such as LEED for Homes, NPMA Green Home Building and many other programs.

NORBORD INDUSTRIES, INC.

Booth: 515

(913) 908-4960 | www.norbord.com/na/

Norbord, Inc. is the largest producer of Oriented Strand Board (OSB) in the world has two mills located in the heart of Texas – Nacogdoches and Jefferson. Texas builders rely on Norbord to provide quality products that deliver significant value like Norbord's Durastrand premium sub-floor that is available in 23/32" and 1-1/8" and has a 365 day no-sand guarantee and Solarbord radiant barrier that can reduce attic temperatures up to 30 degrees.

NORTH TEXAS BASEMENTS, INC.

Booth: 1012

(817) 770-2768 | www.ntxbsmt.com

We are a total solutions residential and commercial foundation contractor specializing in basement construction, crawl spaces and slabs on grade. Also specializing in retaining walls, formwork and flatwork.

NOVO WATER CONDITIONING PRODUCTS Booth: 907

(210) 649-8343 | novowater.com

At NOVO water conditioning products our mission is to provide customers with exceptional value for their hard earned dollar. We have been in the Water Conditioning Manufacturing and Distribution Business in North America for 50 years. We believe our longevity is a testament to our singular focus on value creation by efficiently delivering innovative, high quality products that's all backed with expert support.

O'HAGIN LLC Booth: 614

(707) 872-3620 | www.ohagin.com

O'Hagin produces attic vents for real or composite tile, slate, shake and shingle roofs providing superior ventilation blending with the surrounding roofing material. O'Hagin vents are available with patented flame, ember, wind-driven rain and snow resistant features. Also available is a vent for dry-in applications offering 144 sq. in. NFVA.

OPERATION FINALLY HOME

Booth: 1309

(615) 732-6142 | http://operationfinallyhome.org

The mission of Operation FINALLY HOME is to provide homes and home modifications to veterans and the widows of the fallen who have sacrificed so much to defend our freedoms and values. Operation FINALLY HOME partners with builder associations, builders, remodelers, developers, corporate sponsors, and individual contributors, to help these heroes and their families by addressing one of their most pressing needs – a place to call home.

OX ENGINEERED PRODUCTS

Booth: 612

(800) 345-8881 www.oxengineeredproducts.com

OX-IS insulated aheathing meets building code requirements for structural sheathing, continuous insulation, water and air resistive barriers Thermo-Ply- stable pricing, lightweight design, water resistance and best in class air barrier make it a high-performance alternative to OSB. Strong-R is our commercial grade code approved structural insulated sheathing. ISO Red Max is an E84 Class A polyiso applications. HomeGuard is a house wrap and titan drainage wrap. We also provide a ToughSkin Roof Underlayment's and Flashing and Seam Tapes.

PELLA WINDOWS & DOORS OF DALLAS-FT. WORTH

Booth: 1018

(817) 405-2236 | www.pelladallas.com

Since 1925 we have pursued a relentless commitment to find a better way, exceed what's required and build products that make you confident in your investment. At Pella, we don't just create windows and doors. We innovate with purpose, build with integrity and deliver with pride. We test beyond industry requirements and go beyond what meets the eye to make beautifully designed windows and doors your customers will treasure.

POWERLIFT DOORS OF TEXAS

Booth: 933 (903) 369-LIFT (5438) | www.PowerLiftDoorsofTexas.com

Powerlift Doors of Texas manufactures and installs Hydraulic Doors for residential, commercial and beyond! Can be used for moving walls, cabanas, indoor/outdoor kitchen, garages, RV storage, aviation hangars - you name it! Designed and manufactured in Texas and can be clad with brick, siding, metal, stucco, glass - anything! Leading industry warranty and local East Texas service.

PROTECTO WRAP COMPANY

Booth: 618 (800) 759-9727 | www.protectowrap.com

Since 1952, Protecto Wrap Company has been manufacturing waterproofing membranes with a sound reputation for producing some of the highest quality waterproofing systems available. Our products meet or exceed the design requirements and specifications for a variety of applications. Protecto Wrap offers design consultation and field technical support for all product lines, which include residential and commercial waterproofing membranes on: foundations/decks, window and door flashings, roofing underlayments, flooring underlayments and energy systems.

QUALITY EDGE Booth: 1305



(406) 591-2885 | www.qualityedge.com

Metal products manufacturer fascia, soffit steel siding, underdecking, gutter and downspouts, roof flashings.

QUICKFLASH WEATHERPROOFING PRODUCTS, INC. Booth: 1314

(702) 219-2157 | QuickflashProducts.com

Quickflash is the only company in the U.S.A. to manufacture flashing panels for the exterior vertical wall plumbing, electrical and HVAC penetrations. Across the country, water damage and leaks are the major concerns to builders, architects, insurance companies and potential homebuyers. Quickflash provides a simple and affordable solution to this growing and costly problem.

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Booth: 1021 (972) 850-4500 | www.rmax.com

Rmax offers a full line of high-quality, continuous polyiso insulation products suitable for roof, wall and specialty applications in residential, commercial and industrial construction. Our products deliver maximum R-values and minimum environmental impact. Rmax's engineered products and systems allow for ultimate efficiency through multiple design options, creating ease of construction and reduced energy usage. This leads to a better envelope all while adding to the bottom-line through



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ROCKSOLID GRANITE

Booth: 1214

(954) 266-6797 | www.etheriumbyestone.com Etherium[™] by E-Stone surfaces has the look of rare stone cut from select quarries but blends natural stone and quartz with specially select glass and raw elements. Our surface is made up of 78% post-consumer recycled material. Strong, durable, lightweight, versatile and beautiful making it the perfect surface for multiple applications. Etherium[™] by E-Stone is the only engineered stone surface that offers 24/7 Microban[®] protection. U.S. Green Building Council, Greenguard, and NSF certified. Made in the USA.

ROCKWOOL

Booth: 624

(905) 875-5711 | www.rockwool.com

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ROYOMARTIN LUMBER COMPANY

Booth: 1014

(888) 320-4189 | ww.royomartin.com

Based in Alexandria, Louisiana, Martco LLC manufactures quality southern pine oriented strand board (Oakdale, LA and Corrigan, TX), plywood, and timbers (Chopin, LA) under the RoyOMartin trade name. RoyOMartin's premier panel products include Eclipse[™] Reflective Housewrap, Eclipse[™] Radiant Barrier Roof Sheathing, TuffStrand[®]XL OSB, and SmartCore[®] plywood. All of RoyOMartin's wood products are available Forest Stewardship Council[®] (FSC[®]) certified, FSC[®] C022036, ideal for LEED projects.

SALSBURY INDUSTRIES - MAILBOXES.COM Booth: 1315

(800) 624-5269 | www.mailboxes.com

Mailboxes.com is the industry leader in manufacturing and distributing quality Mailboxes. Our product line includes USPS Approved Cluster Box Units (CBU's) and Outdoor Parcel Lockers (OPL's), Standard and Custom 4C Horizontal Mailboxes, Pedestal Mounted 4C Horizontal Mailboxes, Surface Mounted and Free-Standing 4C Horizontal Mailboxes, Courier Boxes, Mail Package Drops and a full line of Residential Mailboxes. Please contact us at 800-MAILBOX (624-5269) or www.mailboxes.com.

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SK ARCHITECTURE GROUP

Booth: 613

(806) 300-8151 | www.skarchgroup.com

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SMARTDOTS LLC

Booth: 519

(469) 629-6922 | www.smart-dots.com

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STREAMLINE FUNDING

Booth: 404

(512) 250-8525 | www.streamlinefunding.com

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PRESENTING SPONSOR Strucsure home warranty



Booth: 405 (877) 806-8777 | www.Strucsure.com

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Booth: 718 (888) 271-5810 | SunspaceTexas.com

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Booth: 1113 (281) 499-9604 | www.tamlyn.com

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TERRADYNE ENGINEERING, INC. Booth: 1124

(800) 772-5618 | www.terradyne.com

Terradyne is a leading provider of geotechnical and environmental engineering, civil site design and construction materials testing services.



TEXAS DOOR & TRIM, INC.

Booth: 1319 (214) 342-9393 | craig@tdt-inc.com

Texas Door & Trim, Inc. (TDT) has a mission to provide business excellence by focusing on quality products, quality service and competitive prices. TDT offers many moulding items, interior and exterior doors from multiple manufacturers. TDT is an exclusive Andersen Windows dealer and offers composite to the highest end custom windows. We also offer a full line of stair parts for any design. Please contact us at TDTSales@tdt-inc.com or for more information.

TEXAS PROCHEMICAL SOIL STABILIZATION Booth: 834

(850) 502-0990 | www.ProChemTx.com

Texas ProChemical is a manufacturing and operating company with an eye on the future and employ environmentally safe chemicals to improve sub surface soil conditions. We are an established Texas firm with a staff of experienced soil stabilization experts. Our management team has over 40 years combined experience in the soil stabilization industry. The company possesses not only the technical, administrative and operational disciplines, but also the quality control to complete the most important and sensitive assignments.

THE MARWIN COMPANY, INC.

Booth: 1225 (800) 845-6100 | www.marwincompany.com

The Marwin Company specializes in the manufacturing of Pocket Door Frames and Attic Stairways. We also provide Louver Doors for pre-hangers in the multifamily industry. We've been in business for over 70 years and are the primary and preferred vendor for many of the national pro lumber and millwork yards around the country.

THE MASTER'S CRAFT FLOORING COMPANY Booth: 406

(844) 556-6135 | www.themasterscraft.com

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THE OLDE MILL LLC

Booth: 1304 (225) 291-8588 | www.theoldemill.com

The Olde Mill is committed to making beams convenient and easy to use in any home or business. We use reclaimed Longleaf Pine to handcraft hollow beams that offer the look and feel of solid beams without complicated installation or warping and twisting over time. This tight grained heartwood brings the story of its previous life into your home with naturally occurring knot structure, bolt holes, color variations, and nature-made characteristics that cannot be recreated.

TRANE

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Trane, Inc. is a global provider of HVAC systems. A Trane system allows your homeowners to rest comfortable day or night while eliminating the worry about their next utility bill. Each of our systems are designed to give you a cooler, happier life. Trane also offers wireless thermostats for your HVAC system you can easily adjust on your phone, laptop, tablet or computer. Our offerings also include service and parts support and financial solutions.

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Booth: 623 (786) 367-5655 | www.vinylsiding.org Non-profit trade orginization for the vinyl siding industry.

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Booth: 511

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(201) 794-8004 | zonefirst.com

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NOTE: Exhibitor descriptions provided by company



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405	StrucSure Home Warranty	
406	The Master's Craft Flooring Company	
410	Allura Fiber Cement	
413	San Felipe Stone	
414	SCREENEZE	
419	Beacon Hill on Cedar Creek Lake	
433	LP Building Solutions	
505	Associa	
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604	DuPont	
605	Kelly-Moore Paint Company	
609	Barricade Building Products	
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623	Vinyl Siding Institute
624	ROCKWOOL
626	Nisus
627	2-10 Home Buyers Warranty
712	Atlantis Rail Systems
714	Exclusive Iron Doors
715	Brandon Industries
718	Sunspace Texas
721	Morrison Supply Company
722	Association Insurance Solutions
732	e-Longation LLC
733	Longhorn Solar
807	Hurst Hardwoods LLC
809	Wholesale Iron Doors
812	Hotchkiss Insurance
813	Arrowhead Stairs & Trim
815	Love That Door LLC
816	ZoneFirst
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834	Texas ProChemical Soil Stabilization
907	NOVO Water Conditioning Products
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915	International Code Council	
916	CUTCO Cutlery	
919	TAMKO Building Products LLC	
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926	Massey Services, Inc.	
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1004	Boise Cascade Engineered Wood	
	Products	
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	Dallas - Ft. Worth	
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ON-SITE CONTRACT - Booth space contracts are currently being accepted. Maximize your exposure by signing up **NOW!** Please complete and return the form to the Sunbelt registration counter or Show staff.

2021 Booth Prices by September 30*

BOOTH TYPE: (TAB Member/ Non-Member per 10'x10' booth)

Premier Placement	(\$2,600 / \$3,000)
🗆 Corner Booth	(\$2,200 / \$2,600)
🗆 In-Line Booth	(\$1,800 / \$2,200)

2021 Booth Prices after September 30*

BOOTH TYPE: (TAB Member/ Non-Member per 10'x10' booth)

Premier Placement	(\$3,000 / \$3,400)
🗆 Corner Booth	(\$2,600 / \$3,000)
🗆 In-Line Booth	(\$2,200 / \$2,600)

Indicate Your Top 4 Booth Numbers

(Preliminary 2021 floor plan can be viewed at the Registration Desk)

 1st Choice:
 3rd Choice:

 2nd Choice:
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50% Deposit Required to Hold Booth

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SUNBELT BUILDERS SHOW[™] PREVENTIVE MEASURES AGAINST COVID-19



KEEP DISTANCE

THERE WILL BE SIGNAGE THROUGHOUT THE Show floor and conference areas reminding everyone to social distance.



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