

Books+Publishing

Media Kit 2022

SERVING THE PUBLISHING INDUSTRY SINCE 1921.



'Book Buzz is a fantastic way to reach and engage with the trade. Whether it's to introduce a debut author or highlight a key title, the bespoke EDM is an essential boost to any campaign.'

Tobias Madden,

Senior Marketing Executive (Digital & YA), Bloomsbury Publishing Pty Ltd

The team at Books+Publishing are a delight to work with! The Book Buzz is an excellent way to get the word out about forthcoming releases, and the banner content receives great coverage across the newsletter and website. I love that there are options to suit every campaign budget.'

Caitlin Lawless , Publicity Manager, NewSouth Books 'Advertising with Books+Publishing guarantees our books an audience with decision makers that can directly impact a titles success. They are always a delight to deal with, with a great understanding of our mission, and a fundamental passion for our industry.'

Louise Cornege, Marketing & Publicity Manager, 'While Books+Publishing should be part of your marketing and communications strategy, it should also be part of your daily publishing life with a subscription, sign-up to their newsletters and follows on social media. I recommend advertising, not only on behalf of my business, but also for outsourced publisher and distributor clients, and those small presses, industry organisations and authors who come to me for marketing and industry consulting services. Their rates are reasonable. they have excellent reach, and, as an added bonus, they are wonderful to work with - what more could you ask for?' Rachael McDiarmid, **RM Marketing Services**



'As a marketer and publicist Books+Publishing is always one of my first ports of call when building early buzz and word-of-mouth. Whether its simple display banners or entirely customizable newsletters, working with the team at Books+Publishing is always a seamless, collaborative and enjoyable experience.'

Thomas Saras,

Campaign Manager,

HaperCollins Publishers Australia













'The Weekly Book Newsletter banners and Book Buzz eDMs are a great way for us to connect with booksellers and the wider industry to create awareness for our key books. I use Books+Publishing regularly and it's always a pleasant experience to deal with the B+P team.'

Nicola Woods.

Head of Marketing & Communications (International Publishing),

HarperCollinsPublishers



Highly valued: our 2020 reader survey found that the Weekly Book Newsletter is considered the most important source of news about the industry, beating out mainstream press, sales reps, direct marketing, conferences and social media.

Read voraciously: 50% of subscribers read the Weekly Book Newsletter within four hours of receiving it in their inbox.

Engaged subscribers: the Weekly Book Newsletter has an average open rate of 35.7% (industry average: 24.8%) and an average click rate of 9.1% (industry average: 5.9%).

Books+Publishing website

The <u>website</u> has more than 104,000 unique page views per month with an average of 28,000 unique visitors.





13k +



9K +

Audience

- Our audience includes booksellers, publishers, librarians, teachers, students, literary agents, literary editors, arts managers, influencers and authors
- 11,500 individual and company subscribers stay up to date with book industry news through the Daily and Weekly Book Newsletters.







Book Buzz is our premium digital advertising option—a custom-built promotional newsletter, perfect for making a big splash about your standout titles.

Choose your own content and market your titles exclusively to the *Books+Publishing* audience.

Use video content, interviews, reviews, blurbs, sample chapters and reading-copy giveaways to immerse and engage readers

Promote up to 5 titles in a Book Buzz

'Working with the team at B+P gives us such a great opportunity to share our key titles with the industry, in a uniquely creative way.'

Bethany Nevile Marketing Manager Walker Books Australia Pty Ltd



Advertisers have reported that subscribers will snatch up all available advance reading copies within 20 minutes of a *Book Buzz* being sent.

Pricing: Tier 1: January - April \$3,000

Tier 2: May-October \$2,500

Tier 3: November- December \$2,000

NOW advertised on our website, Facebook & Instagram.

Our Book Buzz has an average open rate of 35%

The importance of Books+Publishing's role as a connection point for the booksellers an publishers has never been more apparent than in the last 18 months of lockdowns and border closures. From a marketing perspective, the Book Buzz newsletters have done a lot of the heavy lifting in reaching bookshops we normally can see in person.'

Grace Breen,

Publishing & Marketing Manager,

Affirm Press











COUNTRY 8 BRUCE PASCOF

The third book in the First Knowledges Series

26 October 2021

Communicate your message with a visually striking banner advertisement

Banners appear in four Daily newsletters, one Weekly Book Newsletter and on the website for one week.

'Books+Publishing is an ideal place for us to champion and celebrate our bright new books with the industry.'

lackie Money.

Marketing Manager,

Thames & Hudson Australia Pty Ltd



From the bestselling author of Plants for the People comes the ultimate guide to healing with plants.

OUT SEPTEMBER



Explore the mystery of life beyond our planet with Australia's first Women in

STEM Ambassador **OUT NOW**





'Books+Publishing have been instrumental in crafting Streamline Publishing's ads for ultimate appeal to its wide-ranging readership.

Books+Publishing gives more than generous advice on advertising options. As an emerging publisher, I was much encouraged by B+P's personal warmth while their professionalism offered the security I needed to commit to a campaign.'

Cathy Oliver,
Streamline Publishing

Choose from four display advertising options across a range of prices.



Queensland Literary Awards 202

OMINATIONS NOW OPEN ards for Australian writers. he \$10 when you apply by Wed 31 Mar







We've loved working with the B+P team again in 2021, with our attractive lower banner ads in the newsletter reaching a wide audience of booksellers, librarians and readers, with clickthroughs at a pleasing level.'

Sophie Masson

Christmas Press



Pricing:

Premier banner (W 500 x H 110 pixels) \$1.750



CBCA 2021 Notable Books announced





Scott Prize Four Australian authors have been longisted for the UK's £25,000 (A\$44,440) Walter Scott Prize for Historical



Griffiths appointed HarperCollins sales director HarperCollins has appointed Karen-Maree Griffiths to the position of sales director, replacing Damen Kally in the role. "We are delighted to welcome Karen-Maree back

The book that has inspired the hugely popula



How international book markets performed in 2020







Upper banner (W 500 x H 110 pixels) \$990



MATTHEW CONDON

Mid banner (W 500 x H 110 pixels) \$680



Lower banner (W 500 x H 110 pixels) \$370

Web banner

The B+P Web banner is prominently positioned on the popular Books+Publishing homepage.

Pricing: Web banner

(W 500 x H 110 pixels)

\$550



The B+P website receives more than 104,000 unique page views per month and an average of 28,000 unique visitors.

For further reach, consider combining a Web banner with a Weekly Book Newsletter banner or a WBN takeover.



























Maximise your advertising impact with a striking WBN Takeover, which lets you take all four banners for the whole week.

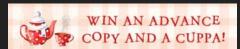
This package gives you control of all banners in the WBN & Daily newsletters.

Add on a Web-banner to overtake the website with ALL 5 banners.



The Tea Ladies of St Jude's Hospital







Books+Publishing

Sales, Crutto and Haws to celebrate Love Your Springworth were 2021 Mchael Gifting Price.

Limited & Particle Press nonfection score bunglist announced

Varuna announces 2022 residential followships

Fernandez Joins Alex Adsett Literary P.

Nasirs Marsh Awards 2021 shortlists announced Melbourne Prize for Literature finalists announced

Merriman YA novels optioned for screen to The flow Who Tried to Shrink His Name' salls to North



Adult reviews

Amer reviews































Pricing: \$3,000

Premier banner (W 500 x H 150 pixels)





xpands eligibility



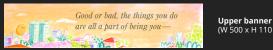
Shoet Bird' sells to UK

Writers SA, Liminal

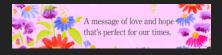
New September dates for Beijing Book Fair he Seeing International Elook Fair (SMF) will go ahead on 14-15



Transcripe is a Rrand New Day



(W 500 x H 110 pixels)



Mid banner (W 500 x H 110 pixels)



Lower banner (W 500 x H 110 pixels)



Advance Copy Giveaway

Kickstart word-of-mouth promotion with an Advance Copy Giveaway

An interactive, high-impact promotion at an affordable price.

Prominently positioned, it runs in one Weekly Book Newsletter and one Daily newsletter and remains on our website.

Offer up to 10 reading copies to subscribers, and feature up to 300 words of text plus a cover image or author photo.

Price: \$950

'Advertising in Books+Publishing has been a tremendous way for us to build a groundswell of interest in our key titles. Advance copy giveaways and digital banners have generated significant inquiries and helped to increase our take up by booksellers, while also creating invaluable rights interest.' Barry Scott.

Co-publisher, Transit Lounge









Classifieds

Classifieds appear in: Weekly Book Newsletter (one edition) Books+Publishing website (seven davs).

Share important news with the wider industry through a classified—announce new titles, congratulate prize winners or explain distribution changes.

Place a job ad to recruit candidates from a talented pool of Books+Publishing subscribers who are deeply invested in the industry.

Pricing: Classified or job ad

Company Logo (optional)

W150xH150p

Min word count: 35 words; Min cost: \$50.05

\$ 1.43 per word

\$44.00

Submit your material by 12 noon each Tuesday for inclusion in the next day's Weekly Book Newsletter: submit.booksandpublishing.com.au

Contact: classifieds@booksandpublishing.com.au

Title Preview: \$275 Advertise titles for the sale of rights in the Weekly Book Newsletter, cover image included in price.

Title Showcase: \$275 Advertise new titles to the book industry in the Weekly Book Newsletter, cover image included in price.

Title showcase >

When I'm a Surgeon

You can't be what you can't seel Dream Big. Aim High. This delightful book highlights the many opportunities a surgical career offers beyond the traditional perceptions of this role and breaks career gender stereotypes.

When / im a Surgeon by Dr Samantha Pillay

Publisher Samantha Pillav Genrer Children's Book ISBN: 9781922675002 RRP: AUD \$19.99

Available via Amazon, Angus & Robertson, Booktopia and other online retailers

Email: contact@samanthapillay.com Website: Dr Samantha Pillay





Booking + material deadline

Material deadline for banner advertising is 5pm AEST on the Thursday prior to publication.

Book Buzz material deadlines are two weeks prior to booked date.

The booking deadline for Weekly Book Newsletter display ads is the Thursday prior to publication.

Extensions can be accommodated subject to prior notification and approval by the advertising sales manager. If you do not supply material by the agreed deadline, you will be invoiced for the full amount and forfeit your ad.

Prices

All prices include GST.

Contact:

advertising@booksandpublishing.com.au

Artwork

Please supply artwork according to the following specifications.

File format: JPG or GIF files. Please note that some email programs such as Outlook will only show the first frame of a GIF animation. Please include the most important information in the first frame of the advertisement.

Colour setting: RGB

Link: You must provide a link (URL) for your display advertisement to your own website.

Tracking: If you require link tracking, you can log in to Bitly.com to create a link. It offers various statistics including click rate.