

Your brand featured in the fastest growing food market in Brazil

SEAFOOD BRASIL

Seafood Brasil is a content platform designed to bring together all the stakeholders in the seafood chain, from production to consumption.

Launched in 2013, the platform has the following information and promotional channels for your brand:

- **Seafood Brasil Magazine** four annual editions richly illustraded and packed with information. Reference publication for anyone doing business with this sector.
- **Seafood Brasil Site** services and news fully renovated website that encourages business and promotes information at all stages of the production seafood chain in Brazil and worldwide.
- **Seafood Brasil Yearbook** special edition with a printed suppliers guide, a compedium of articles and a session of segment statistics.
- **Seafood Brasil Suppliers Guide** database of the most important companies in the sector, segmented by links of the production chain and available in our site or Yearbook.
- Seafood Brasil Newsletter channel with periodical informative content with the main news, opportunities and market peculiarities.

















SEAFOOD BRASIL

Target Audience

- Fish Farmers
- Fishermen
- Fishing vessels
- Services and equipments suppliers
- Fish processing industries
- Importers
- Exporters
- Retail
- Wholesale
- Hotel chains
- Restaurants
- Catering
- Buffets
- Government
- Research institutions
- Specialized media
- Academic fields





Geographic Distribution

Average circulation of **3,000 hard copies** per issue distributed nationally, with complementary circulation in national and international trade shows. We make additional impressions according to the relevance of the event to our clients at no additional cost.

The digital version is exposed to a universe of more than **85,000** qualified national and foreign readers, through newsletters, email marketing, Facebook, Instagram and WhatsApp.

Our customers have the option and are encouraged to include their potential buyers or users free of charge in the mailing list to receive publications in print or digital form. Every launched edition, we make complementary distribution at national and international trade fairs or events. With the digital version added to the physical distribution, the publications reach an audience greater than 100,000 qualified readers in Brazil and worldwide.

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Sectoral distribution

The magazine is distributed to all links in the production chain: fishermen, fish farmers, process plants, retail and food service, as well as institutional audiences, such as government, universities and research centers. The main suppliers of all these sectors are also impacted by our publications.



Suppliers



Seafood Production Industry and Trade



Retail and Food Service



Government and Institutions



International Trading



4,1%

Media



2,4%

Hierarchical distribution

The printed version of **Seafood Brasil** is distributed to a highly qualified audience, all of them decision makers from the companies whithin the seafood productive chain.





Owner Partner

Director President

Administrator CEO /

Manager Supervisor

Coordinator

Analyst Assistant Assessor

Autonomous

Consulting

Academic Field

30,6%

22,8%

40,0%

4,9%

1%

0,7%

Digital Version

The digital edition of *Seafood Brasil* magazine is distributed free of charge through our website, newsletter, Issuu digital store and social networks (Instagram, Facebook and WhatsApp).

The advertiser of the print version automatically gains the opportunity to publish their ad also in the digital version, which readers can download and share without restrictions.

Site: 1,786 users accessed the latest editions page on the website

E-mail: 2,600 readers receive emkt in each delivery

Instagram: 6,693 followers exposed to the magazine

Facebook: 4,700 followers exposed to the magazine

LinkedIn: 1,000 followers exposed to the magazine

Issuu (digital banking): 53,256 thousand views in one year

WhatsApp: 3,000 people receive each edition on their mobile phones,

via broadcast lists or groups



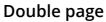
TOTAL 85,035 views

 $(2^{nd} Jan 2023 > 2^{nd} Jan 2024)$



Ads Format (cm.)

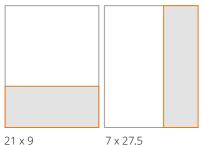




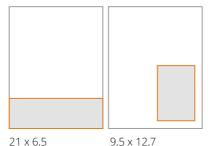


42 x 27,5 (cut)

1/3 page



1/4 page



Format:

In all indicated measurements, keep 0.5 cm of bleed and 1.0 cm of safety margin.

> Desired extension:

300 DPIs PDF with fonts converted to curves.

Download the template with the formats here: http://bit.ly/gabarito_SB



Rates (BRL - Brazilian Real)

AD FORMATS	1 EDITION	2 EDITIONS	3 EDITIONS	4 EDITIONS	5 EDITIONS
Fourth cover	R\$ 8.800	R\$ 8.415	R\$ 8.030	R\$ 7.590	R\$ 7.205
2nd or 3nd cover	R\$ 6.325	R\$ 5.995	R\$ 5.720	R\$ 5.390	R\$ 5.148
Page 3	R\$ 5.060	R\$ 4.807	R\$ 4.565	R\$ 4.345	R\$ 4.125
Double page	R\$ 7.590	R\$ 7.205	R\$ 6.853	R\$ 6.512	R\$ 6.182
1 page	R\$ 4.048	R\$ 3.850	R\$ 3.652	R\$ 3.465	R\$ 3.289
1/2 page	R\$ 2.783	R\$ 2.640	R\$ 2.508	R\$ 2.387	R\$ 2.255
1/3 page	R\$ 1.760	R\$ 1.683	R\$ 1.595	R\$ 1.518	R\$ 1.430
1/4 page	R\$ 1.265	R\$ 1.199	R\$ 1.133	R\$ 1.078	R\$ 1.034

For overseas invoice payments, please consider a 30% additional fee on the ad formats final price to cover administrative costs and banking rates.

Contact us for **further information** about **branded content** and **others materials** to be promoted in our magazines.



Reliable source of insights and information

Seafood Brasil's website is an online news portal covering topics such as fisheries, aquaculture, seafood processing, market and trade, health and nutrition, sustainability, among others.

It is a reliable source of information about the fishery industry in Brazil and around the world, which aims to provide valuable insights and perspectives for professionals, researchers, and enthusiasts of the sector.

Site audience

PAGE INTERACTIONS*

271,182

2nd Jan 2023 > 2nd Jan 2024

*All interactions that the user makes with the website, including the menu, banners, footer, videos, and even clicks on download buttons.

AVERAGE TIME ON THE PAGE

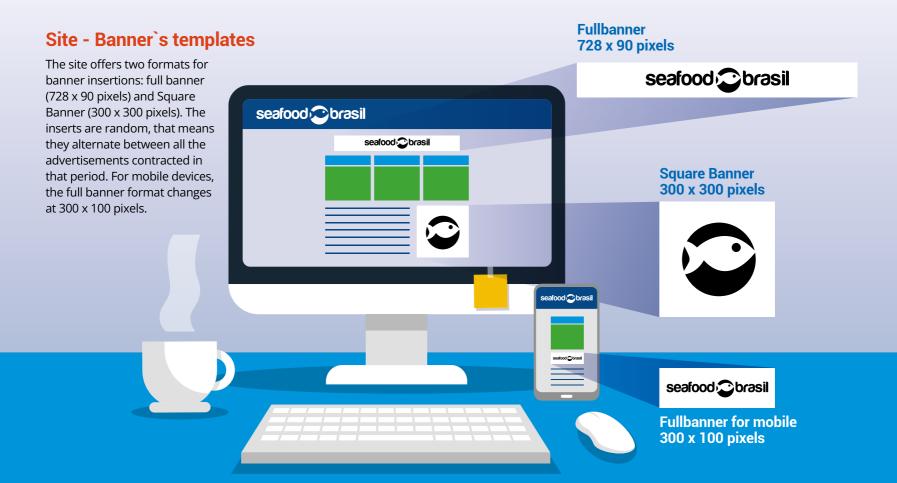
00:01:04





SITE FULL BANNER 2,162,037 impressions

661 CLICKS 2nd Jan 2023 > 2nd Jan 2024



Branded content

Use the expertise in specialized journalism and credibility of the **Seafood Brasil** team to produce content associated with your brand, with interviews, videos, photos and special arts. There are two options for branded content: sponsored (when the **Seafood Brasil** team creates or reproduces its already created content) or offered (when your brand sponsors an existing content, such as a special report or a note).











Full Banner	Horizontal	R\$979	R\$5.280	R\$9.405
Square Banner	Square	R\$682	R\$3.685	R\$6.545

BRADED CONTENT*		QUANTITY	PRICE
Sponsored special	Sponsored ordered article	1	R\$ 4.048
Special offered by	Sponsored existing article	1	R\$ 2.783
Sponsored content	Sponsored ordered note	1	R\$ 1.760
Content offered by	Sponsored existing note	1	R\$ 1.200

^{*} Regular campaigns has a progressive discount applied

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Newsletter - Banner's templates

The **Seafood** s **Brasil** newsletter, now with a new design, is distributed biweekly with a collection of the most important news of the period. The subscription is free in a form available on the site.



Top, Central and Bottom Banner 600 x 90 pixels



Side Banner 160 x 120 pixels



Newsletter

FORMAT	1 MONTH	6 MONTHS	12 MONTHS
Top Banner	R\$ 1.078	R\$ 5.830	R\$ 10.450
Central Banner	R\$ 902	R\$ 4.950	R\$ 8.690
Bottom Banner	R\$ 858	R\$ 4.620	R\$ 8.250
Side Banner	R\$ 682	R\$ 3.685	R\$ 6.490

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SEAFOOD BRASIL - SUPPLIERS GUIDE

Online Suppliers Guide

The Online Suppliers Guide offers a complete directory of suppliers of the entire fish production chain with filters for five categories: Aquaculture, Fisheries, Industry, Market and Institutional. **Seafood Brasil** advertisers have free basic insertion, with logo and description of products and services. Supporters of the VIP option have at their disposal an exclusive page, which includes multimedia content, catalogs, photo gallery, among other articles.







Logo: 120 x 120 pixels

Seafood Brasil Yearbook Suppliers Guide

Seafood Brazil adverstisers have free basic insertion at the printed and online lists. New entries on the printed guide instantly enter on the online guide and vice versa.



SEAFOOD BRASIL - SUPPLIERS GUIDE

Rates (BRL - Brazilian Real)

SUPPLIERS GUIDE		PERIODICITY		
Basic Guide	New Entries	Annual	R\$ 644	
	Printed outlets historic advertisers	Lifelong	-	
VIP GUIDE	New entries	Annual	R\$ 1.645	
	Printed outlets historic advertisers	Annual	R\$ 1.001	

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SEAFOOD BRASIL - SPECIAL PROJECTS

Besides the presented channels, **Seafood Brasil** can develop a several special projects to encourage business expansion between you and your client, either by using offline and online media or also events. Look some of the projects we already did:



• Exclusive Thematic Newsletter

Your electronic newsletter distributed to our database

Infopublicity

Your infographic developed or adapted to be spread to our data base in a exclusive e-mail marketing



• Events, lectures and marketing actions

Content development and events organization to the sector



Contact us for more details about these projects and **many others** that we can **set up together!**







