

How industry leaders optimise the performance of their renewable and energy storage assets



STEFAN VAN NIEKERK HEAD OF OPERATIONS BTE RENEWABLES



GIANMARCO PIZZA HEAD OF DIGITAL ASSET PERFORMANCE MANAGEMENT FLUENCE



MODERATED BY ANDY COLTHORPE EDITOR SOLAR MEDIA / ENERGY-STORAGE.NEWS





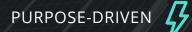




OUR MISSION

Transform the way we power our world to create a more sustainable future.

PURPOSE-BUILT



(1) Deployed and contracted as of March 31, 2023

(2) Assets under management or contracted as of March 31, 2023

ENERGY STORAGE SOLUTIONS (1)





SERVICES (2)



CLOUD-BASED SOFTWARE ⁽³⁾

MOSAIC

10.7+

GW OF AI-OPTIMISED BIDDING OF RENEWABLES AND STORAGE



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NISPERA



GW OF RENEWABLE AND STORAGE ASSETS UNDER MANAGEMENT

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About Us

BTE Renewables is one of Africa's leading renewable energy companies, with a portfolio of nearly 500 MW of wind and solar PV projects in South Africa and Kenya. We aim to build long term local partnerships whilst sharing global expertise and best practice.

Driven by steadfast sustainability principles, our highly professional team develops, constructs and operates utility-scale, renewable energy projects which unlock the true potential of people, communities and economies.

Common challenges in asset performance management



DATA MANAGEMENT



PORTFOLIO VISIBILITY



ISSUE IDENTIFICATION



MAINTENANCE PLANNING



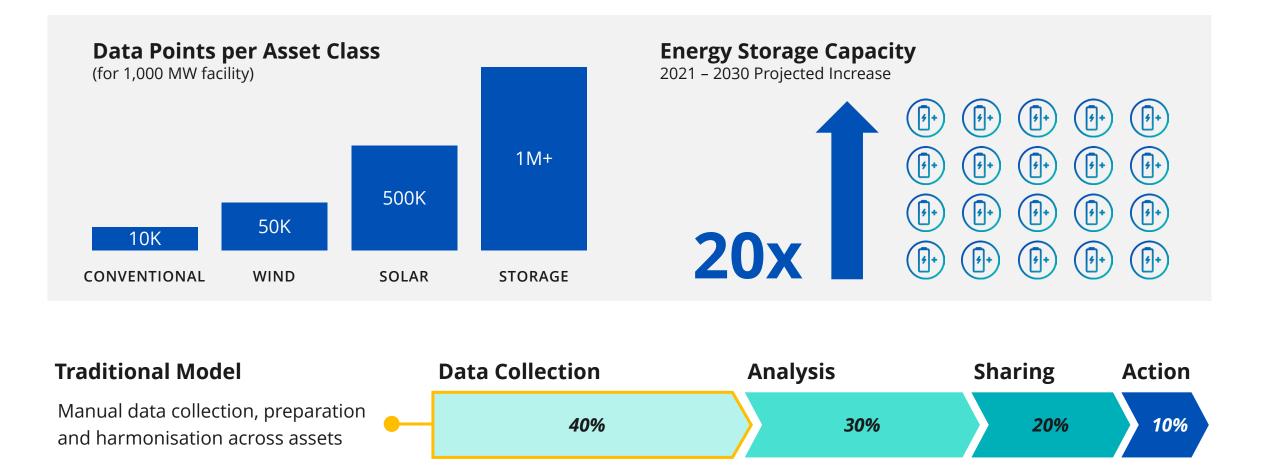
TECHNICAL & FINANCIAL REPORTING



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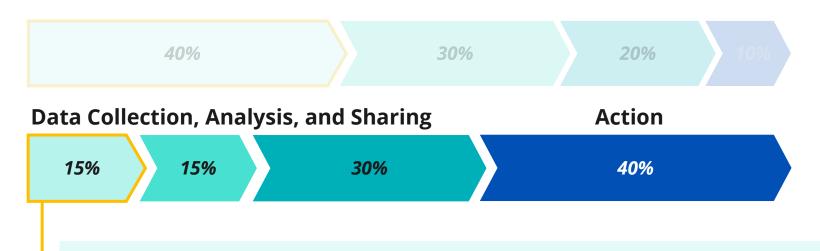
Large-scale assets means large-scale data collection



Sources: Renewable Energy World, BloombergNEF, 2H 2022 Energy Storage Market Outlook

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Improving time to value with data automation



Getting from 40% to 15%

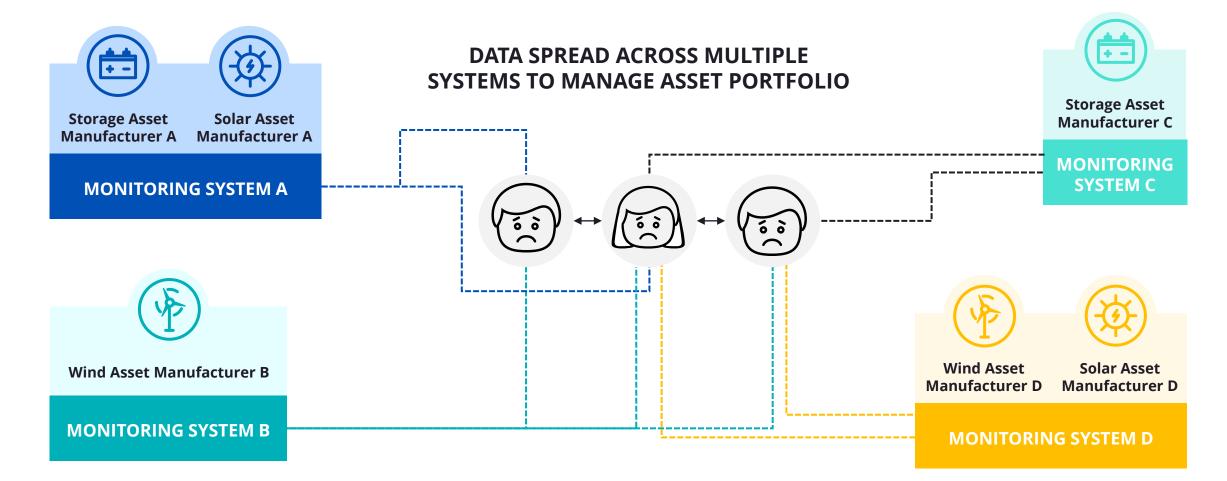
- **Data Collection** Automated, proven data collection process of various asset types and OEMs
- Data Quality Cleansing/filtering to maintain high level of data quality and focus on essential metrics
- **Data Harmonisation** Standardised and scalable data model across assets
- **Data Storage** Secure and redundant storage of the whole operational history, from the COD
- Long-Term Support Ongoing database management, cybersecurity, and maintenance



What we've achieved with Nispera so far gives us confidence that we can continue adding more assets to the portfolio without requiring additional data analytics resources... it saves us the cost of hiring at least one or two people that we would otherwise need inhouse to manage this volume of data."

> Asset Manager Renewable Investment Fund

Disparate assets and technologies limit scalability



Achieving a comprehensive view of all assets



Get all performance data out of oneoff systems and into one place



View real-time and historical asset data



Accessible to different users at different levels of granularity



Comply with industry leading cybersecurity practices



2

Highly configurable dashboards and custom analyses



Nispera meets and exceeds our needs in terms of efficient monitoring, validation of data and variety of analysis for our whole renewable portfolio that ensures an executive overview as well as a deep dive into single asset troubleshooting"

> Managing Director, Global Renewable Investment Fund

Difficulty understanding and prioritising issues and alerts

How do I know if one of my plants is not performing well?

How do I estimate the energy loss?

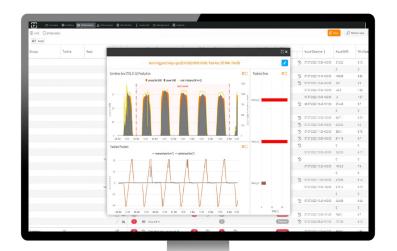
How do I compare across my fleet?



Addressing common asset operational issues with AI

Identifying PV Tracker Faults

Detect tracker faults even with a lack of or low-quality data from the tracking system



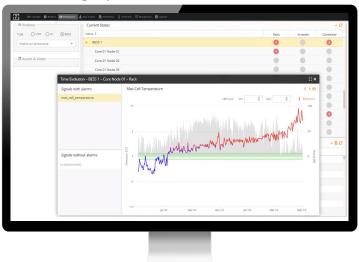
Tracking Wind Turbine Performance

Continuously check power curves under site specific conditions to detect underperformance of wind turbines



Detecting Battery Temperature Anomalies

Detect and anticipate temperature deviations from reference behavior of different asset components, such as bearings of a wind turbine or racks of a storage plant



From Reactive to Proactive

Working with leading renewable portfolios over the years, we've found these common best practices to maintenance planning and implementation:



ANTICIPATE AND PLAN

Use advanced analytics to help proactively identify performance or risk issues and use forecasting to plan maintenance accordingly

TRACK PERFORMANCE TO ENSURE RESOLUTION

Monitor and improve your operational efficiency with auditable ticketing and task management

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COMMUNICATE WITH STAKEHOLDERS

Collaborate with your O&M team and other stakeholders so they have all the necessary data for prompt issue resolution



Ad-hoc reporting is time-consuming and error-prone

Operators may spend countless hours **collecting and harmonising data from various sources** to generate diverse technical and financial reports



With every new project that was connected, it became almost impossible for me to collect all the SCADA data, analyse them, pick up on inaccuracies, and summarise everything in regular reports."

> Asset Manager Renewable Investment Fund

Generate reports from a single source of organisational truth

Best practices

- Flexible reporting to meet the needs of different stakeholders and time horizons
- Intuitive reports that are fast to read and convey key information for quick consumption
- **Consistent, auditable data** creates a system of record for historical information and reports
- **Convert power metrics** (MW and MWh) into commercial metrics for financial stakeholders

Different metrics to focus on based on asset types:



SOLAR

Tracker position; actual production, improvement potential, and irradiance; system efficiency

WIND



Actual production, improvement potential, wind direction, and grid limit; power curves; rose charts

STORAGE



Charging profiles (charged and discharged energy); average SOC; actual vs. contractual availability



BTE reports address different stakeholder needs

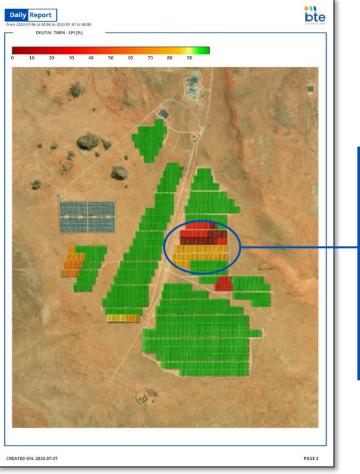
EXECUTIVE REPORTS



Intuitive charts show budgeted vs actual YTD performance at the portfolio level for executive overview



TECHNICAL REPORTS



AI-powered digital twin spotlights underperformance, enabling prompt investigation and

resolution

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Nispera helps asset owners maximise asset value

ASSET OPTIMISATION

PORTFOLIO OPTIMISATION

DATA INTEGRATION

Secure integration of data from all asset types and technologies

- All sources of SCADA and financial data
- ✓ Secure data historian for hosting & management
- ✓ All renewable and storage asset types and technologies

ADVANCED OPTIMISATION

ldentify and prioritise action on asset performance issues

- ✓ Dashboards for historical and real-time performance
- ✓ Smart alarms when assets deviate from normal behavior
- Predictive maintenance alarms before components fail

O&M OVERSIGHT

Independently verify metrics that enable oversight

- ✓ Wind contractual availability analyses
- ✓ O&M ticketing integration

AUTOMATED REPORTING

Streamline communications with consistent, automated reporting

- ✓ Technical reports with performance KPIs
- ✓ Executive reports with financial and technical KPIs

Resulting in a typical annual profitability uplift of 3–10%

Connect with us to learn more. Questions?



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A Siemens and AES Company



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