



Overland  
Park  
Chamber™

2025

# ECONOMIC DEVELOPMENT COUNCIL Annual Report

Dear Investors,

On behalf of the Economic Development Council Executive Committee, thank you for your continued investment in Overland Park's economic success. Your partnership and support in 2025 helped position our community for sustained growth, competitiveness, and opportunity.

This year brought significant momentum through major economic development wins that reinforce Overland Park's reputation as a premier business location. Projects such as Fiserv and Security Benefit represent more than capital investment and job creation—they signal confidence in our workforce, infrastructure, and collaborative business climate. These successes are the result of strong public-private partnerships and a shared commitment to long-term prosperity.



*Fiserv and Security Bank announced that they would be expanding to the Aspiria Campus*

Equally important is our continued focus on entrepreneurship and small business growth. Through our close collaboration with the Small Business Council, we expanded programming, resources, and connections that support startups and existing businesses at every stage. Small businesses remain the backbone of our local economy, and helping them thrive strengthens the entire community.

None of this work would be possible without the steadfast partnership of the City of Overland Park, whose leadership and collaboration continue to elevate our economic development efforts. I would also like to recognize our business investors, whose engagement, insight, and advocacy are critical to our success.

Finally, I want to extend sincere appreciation to our outstanding EDC staff team. Their dedication, expertise, and passion drive results and ensure that Overland Park remains competitive in a rapidly evolving economic landscape.

Thank you for your trust and commitment. Together, we are building a stronger, more resilient Overland Park and I am confident that 2026 will bring continued achievements for our community.

Sincerely,

Courtney Kounkel  
Chairman, Economic Development Council

## BY THE NUMBERS



**\$143.3 M**  
CAPITAL INVESTMENT



**2,633**  
NEW JOBS



**246**  
RETAINED JOBS



*Southwind's new HQ at the former Waddell & Reed campus*

## KEY PROJECTS

**Electrical Corporation of America**, an electrical contractor, is finishing out their HQ space at 5200 W. 110th for their move to OP in one of Yellow Freight's former buildings, adding nearly 70 jobs to over 850 existing positions.

**FastGrid**, now **A.N.S.**, expanded in Overland Park in Southcreek Business Park as demand accelerates for renewable energy and infrastructure work, adding up to 15 engineering positions.

**Fiserv**, a financial technology services firm announced they will bring 2,000 jobs and \$125 million in investment to 427,000 SF at the Aspiria campus.

**Propio Language Services** expanded its HQ to 81,500 SF at 4900 College Boulevard in Executive Hills.

**Security Benefit**, a retirement & financial services provider, is expanding to Aspiria adding 30 new jobs with average salaries of more than \$100,000 a year.

**Southwind**, a national home services provider, chose Overland Park for its headquarters at the former Waddell & Reed campus, bringing approximately 400 jobs. The move brings new activity to long-vacant space and supports a growing platform that includes You Move Me and MVP home services brands.

## BUSINESS ATTRACTION

- Promoted Overland Park to consultants, prospective businesses and commercial brokers in the metro markets of Chicago, Dallas, and New York, as well as locally, in partnership with the Kansas Department of Commerce.
- In partnership with Digital Health KC and KCADC attended the Consumer Electronics Digital Health show to speak with companies about expanding here.
- Participated in the Select USA Forum, exhibiting with the KS Department of Commerce, to attract foreign direct investment.

## BUSINESS SUPPORT INITIATIVES

- Participation in City and County Task Forces related to building code updates, Unified Development Ordinance updates and Johnson County Transit.
- Actively participate in the Downtown Overland Park Partnership Board and activities
- Met with 105 Overland Park businesses to establish relationships, understand markets and needs, and provide assistance when requested.
- Participated in local and regional task forces related to World Cup preparation and small business readiness.



*Small Business Council discusses balancing work and wellness*



*Talent Connect Summit and unveiling of All in Overland Park*



*Mayor Scoog welcoming OP's summer interns*

## HOW WE RANK

# #2

Safest City in America, *WalletHub*  
Best Cities to Buy a House, *Niche*  
Top 5 Places to Raise a Family, *WalletHub*  
Best U.S. Cities for Small Business, *B2BReviews*

# #5

Best Suburbs to Live in the  
U.S. for Families Seeking  
Quality Living, *Money Inc.*  
Happiest Cities in  
America, *WalletHub*

# #6

Best Places to Live  
in the U.S., *Livability*

## TALENT INITIATIVES

**Launched All in OP Website and branding** – a live, work, play, learn and invest website designed to attract skilled talent to Overland Park.

**Hosted Talent Reimagined** – a skills-based hiring co-hort designed to help businesses implement a skills-focused approach to hiring and retention.

**Student Chamber pitch competition** – created for student-owned businesses to receive a cash prize.

**College Summer Intern Programming** – provided four Overland Park experiences for more than 175 college summer interns across nine companies.

## ENTREPRENEURIAL INITIATIVES

- Formalized Small Business Council which meets on a regular basis to provide mentoring, networking and education to small businesses and entrepreneurs.
- Launched SizeUp, a data-driven platform that helps small businesses with market research and business intelligence at no cost, setting them up for success.
- Assisted over 35 early-stage entrepreneurs and supported over 50 businesses through research, data insights, and strategic planning support.

## DATA & RESEARCH

**World Cup Visiting Country Profiles** – to support FIFA World Cup business-readiness planning, including market context, visitor considerations, and relevance for local business operations and communications.

**Peer City Benchmarking and Comparative Reports** – for Chamber leadership exchanges, highlighting peer-market positioning, competitive advantages, and transferable best practices.

**Overland Park Economic and Industry Intelligence** – recurring “State of Overland Park” reports with industry-specific analysis, including mergers and acquisitions activity, commercial real estate trends, and implications of proposed City budget decisions.

**District and Corridor Economic Impact Analysis** – targeted economic impact reports estimating GDP contribution and commercial activity for key Overland Park areas, including the College and Metcalf corridor and Oak Park Mall trade area.

**Proprietary Economic Development Project Research and RFI Support** – internal, project-specific research to support economic development initiatives, including RFI responses, building and site assessments, and vacancy and absorption estimates.

## EDC INVESTOR RELATIONS

- Formalized an annual Work Plan and a results tracking method to provide focus and accountability for our work.
- Curated monthly programming to include economic data, panel discussions centered around digital health, entrepreneurs in OP, Women in Real Estate Development, transportation updates and meeting the new police chief.
- Organized “Policy & Progress” roundtable, a VIP investor event with City of OP officials.

## PUBLIC POLICY & BUSINESS ADVOCACY

- Advocated for pro-business policies in Topeka and Washington D.C. through legislative events featuring local businesses and Chamber leadership.
- Met with numerous candidates and sitting legislators to discuss priorities and enhancing our pro-business climate.
- Advocated for the County Economic Research Center and the Enterprise Center in Johnson County to retain funding from Johnson County.
- Supported legislation to consolidate childcare oversight in Kansas with the goal of providing more efficiency and greater access to childcare.

## 2025 CHAMBER EDC EXECUTIVE COMMITTEE

**Courtney Kounkel,**  
Monarch Build, Chairman

**Pat Kellerman,**  
Shamrock Trading  
Corporation, Vice Chair

**Alan Verrill,**  
AdventHealth,  
Second Vice Chair

**Curt Skoog,**  
Overland Park Mayor

**Chris Newlin,**  
City Council FAED Chair

**Holly Grummert,**  
City Council President

**Logan Heley,**  
City Council Past President

**Lori Luther,**  
City Manager

**Matt Sogard,**  
Overland Park Regional  
Medical Center, Chamber  
Board Chair-elect

**Tracey Osborne Oltjen, CCE,**  
Overland Park Chamber of  
Commerce President & CEO

**Libbey Tucker, CEcD,**  
Overland Park Chamber  
of Commerce Senior Vice  
President- Economic  
Development

## ECONOMIC & WORKFORCE DEVELOPMENT TEAM

**Libbey Tucker, CEcD**  
Senior Vice President –  
Economic Development

**Katie Lindgren**  
Economic Development Director

**Imani Lemon**  
Economic Development Coordinator

**Andrew Weisberg**  
Director of Talent

**Courtney Cavlovic**  
Workforce Project Coordinator

## 2025 INVESTORS

● CHAMBER PARTNERS/SPONSORS ○ OPPORTUNITY NOW ⓘ NEW INVESTORS

- A.L. Huber General Contractor
- ● AdventHealth  
AdventHealth Sports Park at Bluhawk
- ● Affinis Corp
- Agenda USA, Inc.
- ⓘ ANS  
Arbor Development, LLC
- ⓘ Asset Acquisition  
Atmos Energy Corporation
- Augeo
- ⓘ Bartlett & West
- BHC
- ● Black & Veatch  
Block Real Estate Services LLC  
Blue Valley School District  
Brinkmann Constructors  
BRR Architecture
- C2FO
- Capitol Federal Savings Bank
- ⓘ CBOE Global Markets  
CBRE Group Inc.
- ● Central Bank of the Midwest  
Cerris Builders  
Chicago Title
- Children's Mercy Hospital Kansas  
City of Overland Park
- Cleveland University  
Commerce Bank- Lenexa
- Compass Minerals  
Contract Furnishings  
Copaken Brooks
- Core Bank  
Creative Planning
- Curtin Property Company  
Dentons US LLP
- DLR Group
- DoubleTree by Hilton  
Downtown Overland Park Partnership  
Edison District
- ● Empower
- EPC Real Estate Group
- Equity Bank- College Boulevard
- ● Evergy  
Fiorella's
- Fisher Phillips LLC
- ● FNBO-College Boulevard
- Fogel-Anderson Construction
- ● Foulston Siefkin LLP
- GBA
- Goldfish Swim School  
Harmon Construction, Inc.  
HDR Engineering
- Heavy Constructor's Association
- ⓘ Hill's Pet Nutrition
- HNTB Corporation  
Hunt Midwest  
IMA, Inc.  
Indian Creek Land & Investment Co. LP  
Indra Air Traffic Inc.  
Intrepid Direct Insurance  
INTRUST Bank- Prairie Village
- ● JE Dunn Construction Company
- ● Johnson County Community College  
Johnson County Government  
Johnson County Management LLC
- ● Kansas Gas Service
- Kansas State Olathe
- KC Power Partners
- ⓘ Kendall Bank
- Konza Global Wealth Group  
Kutak Rock LLP  
LANE4 Property Group  
Lathrop GPM LLP
- ⓘ Lamp Rynerson  
Mariner Wealth Advisors
- MarksNelson, a Springline company
- Mazuma Credit Union
- MBB
- ● McCownGordon Construction
- ● Menorah Medical Center  
Mercer-Zimmerman Inc.
- Merrill Companies  
Metcalf 108  
Mission Farms West Development
- Monarch Build  
Netrality Data Centers  
Netsmart Technologies  
Novel Place Senior Living
- Oak Park Mall
- OakStar Bank
- Occidental Management, Inc.  
Olsson
- ● Overland Park Regional Medical Center  
OWN Inc.
- Overland Park Wealth Management
- Perspective Architecture + Design
- PGAV Architects, Inc.  
PNC Bank  
Polsinelli  
Price Brothers
- ⓘ QTS Data Centers  
Rau Construction Company  
Regency Park - Mission Peak Capital
- Rouse Frets White Goss Gentile Rhodes, P.C.
- ● Saint Luke's Health System  
Scott Rice Office Works
- Security Bank of Kansas City
- Select Quote
- Shamrock Trading Corporation
- Sharma, Neal & Angela  
Shawnee Mission School District
- Sheraton Overland Park at the Convention Center  
Silver Lake Bank  
Sky Real Estate - Metcalf Crossing
- SnapIT
- ● Spencer Fane LLP  
SSC CPAs + Advisors
- Stewart, Jon & Christi  
Stinson LLP  
Swartz + Associates  
The Vue  
Titan Built, LLC
- ● T-Mobile
- TranSystems
- Turner Construction
- ⓘ United Way of Greater Kansas City
- ● University of Kansas Edwards Campus
- University of Kansas Health Systems
- Van Trust Real Estate
- Varnum/Armstrong/Deeter, L.L.C.  
Visit Overland Park
- Wally & Co  
WaterOne  
WaterWalk by Wyndham
- WellSky Corporation  
Workforce Partnership - Johnson County
- Zurich