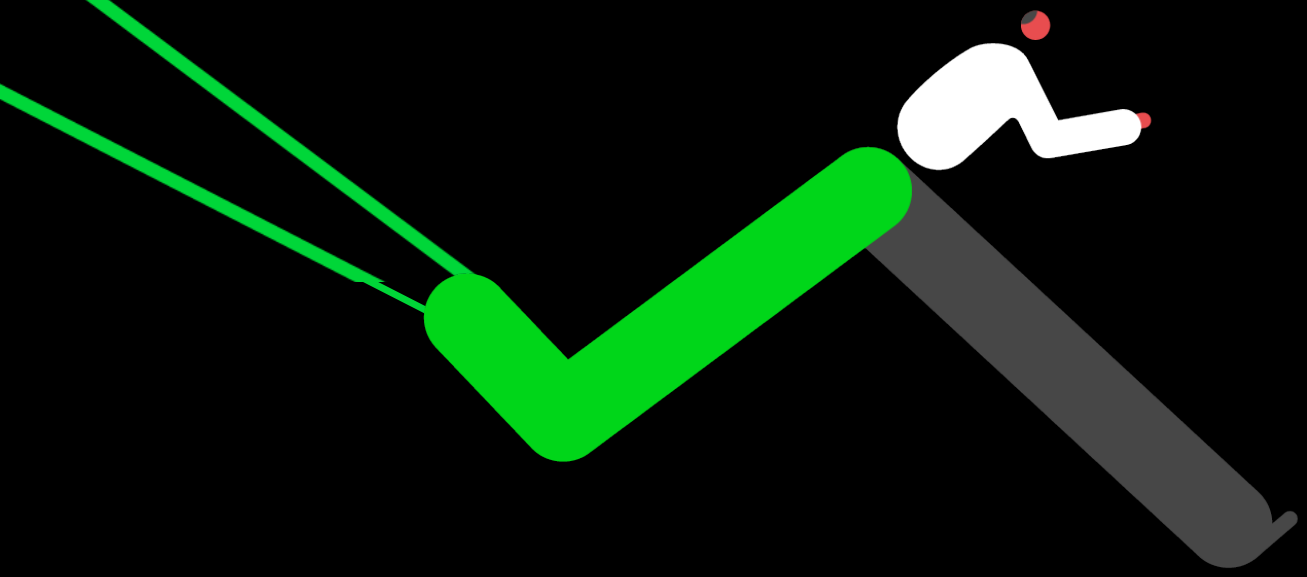


Success Stories

How Sage Intacct
Empowers
7 Real Nonprofits

Sage



Achieve Financial Peace of Mind

When it comes to leading a growing nonprofit, there's always too much to do — and not enough time to do it all. The last thing you need is for your finances to be yet another task on your list or burden on your team. That's where outsourced accounting services come in.

Whether you're only looking for help with core accounting functions or you need more strategic collaboration and planning, our firm can help. We combine our team's deep financial expertise with best-in-class technology from Sage Intacct to make sure your organization is taken care of — so you can have financial peace of mind.



By outsourcing, you can:



Meet the increasing need for accountability



Increase margins



Reduce headcount



Boost donor confidence



Expand your mission

Read on to see how 7 real nonprofits use outsourced accounting services today to gain financial peace of mind and drive their organizations forward.

Hopi Tribe Economic Dev Corp Improves Strategic Decision Making

“Management can quickly pinpoint areas of financial concern and have accurate information with which to make better business decisions. As a result, **three of our struggling entities moved into the black.**

– Larry Chank, CFO



Challenges

- Based operational decisions from months-old historical data
- Lacked meaningful, timely reports
- Inaccurate financial statements and data

Results

- **\$7M total in value** for the business
- Increased overall gross margins by **20%**
- Manage operations, pricing, and forecasting **in real-time**
- **Accelerate ROI** on major development projects

Room to Read Streamlines Financial Reporting

“With Sage Intacct, we have...seen a **revenue increase of 15 percent**. This translates to added resources to reach an additional 100,000 children through our Literacy Program and 21,000 girls through our Girls' Education Program.

– Shari Freedman, CFO



Challenges

- Struggled to handle donor reporting requirements
- Lacked multi-entity, multi-currency capabilities
- Hours of manual duplicate data entry
- Cumbersome Excel spreadsheets

Results

- **Improved productivity >25%** for both worldwide field operations
- Streamlined consolidations **across 25 entities and 19 currencies**
- Reduced chart of accounts **from 56,000 to 100**

United Way Central Indiana Gets More Proactive



“ Our finance team is no longer just task-oriented; we’re much more forward-thinking, which is wonderful. As a result, **collaboration across the organization has increased tenfold.** ”

– Lynn Auffart, Senior Director of Finance

Challenges

- Constantly found themselves in reactive—not proactive—mode
- Limited reporting capabilities hindered productivity
- Many manual processes
- Lacked digital audit trail; required paper back-up copies

Results

- **Accelerated community impact** due to visibility
- Boosted organization-wide **accountability**
- Improved **team morale**
- **Added valuable detail** to grantor and gov’t reports

Center for Community Progress Increases Financial Efficiency and Visibility

“One of the most important benefits we’ve enjoyed with Sage Intacct...is the ability to better manage our funding...The greatest impact Sage Intacct makes is **freeing up more time to achieve our mission.**

– Brian Flood,
Director of Finance and Administration



Challenges

- Struggled to scale with growing business
- Lacked ability to track projects and grants
- Time consuming manual data entry
- Allocation of staff hours in Excel to support grants, funding, and contracts

Results

- Developed **efficient processes** to help them scale
- Automated processes, increased efficiency, and **avoided at least one FTE**
- **Gained visibility** into project financials

Semiahmoo House Society/UNITI Scales Up While Reducing Headcount

“

...We always want to **deliver as much as possible with as little as possible**. That's exactly what Sage Intacct helps us do. It is simpler to support our staff in making good financial decisions, and report to government agencies on the overall health of the organization – all of which ensures we're addressing the needs of the community we serve.

– Ellen Powell, Director of Finance



Challenges

- Scaling with complex operations, budget and reporting
- Manual and time-consuming accounting processes
- On-premise system that was not flexible

Results

- Gained **room to scale and reduced headcount**
- **Birds-eye view visibility** the organization had not seen before
- **Saved 20 days per year** in intercompany reconciliations

MADD Accelerates Their Mission



“ Sage Intacct helps us be better stewards of donor dollars, since **the less time and money we spend on compliance and administrative work, the more we can spend on MADD’s mission.** ”

– Lista Hightower, CFO

Challenges

- Manual, paper-driven processes
- Clunky workflows
- Lacked reporting capabilities and remote access

Results

- **Improved financial stewardship** to accelerate mission
- **Reduced 3 FTEs**
- **Sped** operational, project, and grant reporting
- Streamlined data management tasks **from days to minutes**

Seacoast Church Boosts Donor Confidence

“My role is to provide direction for the future of our church and make sure **leaders have what they need to minister to the people day in and day out**. Sage Intacct empowers me to do this.

– Glenn Wood, Pastor of Church Administration

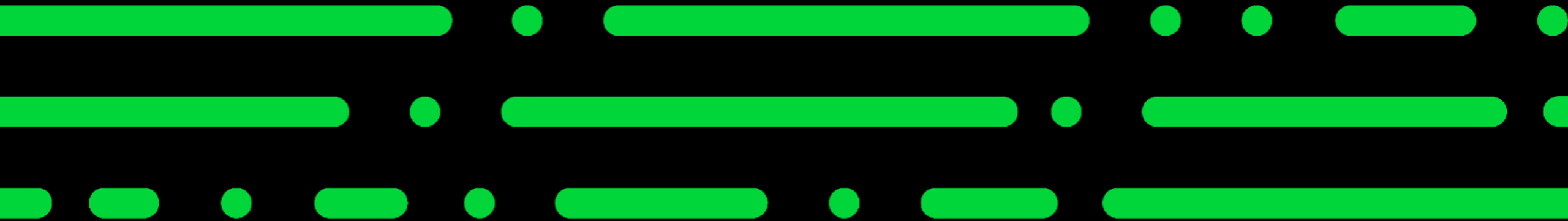


Challenges

- Inability to manage complexity
- Unable to scale with church growth
- Lack of robust reporting capability for multi-site

Results

- Increased **donor confidence**
- Greater financial **transparency and accuracy**
- **Sped report preparation**
- Boosted finance **team efficiency**



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