# THE QUIET INCOME GUIDE

# HOW TO GET PAID BY CONNECTING PEOPLE YOU ALREADY KNOW.



### What's It Costing You...By Not Taking Action

Alright, before you dive into this magnificent, lifealtering, totally free e-book...

I know what you're thinking. "What's this guy selling, and how much is it going to cost me?"

Good instincts. Free e-book? Must be a trap, right?

So let's not dance around it—I *do* have something to sell you. I mean, what kind of businessperson would I be if I didn't?

But here's the deal: for now, just relax, soak in the wisdom of this guide, and you don't need to spend the whole time trying to guess the price. (only how this lucrative opportunity could transform your life)

Now, go ahead and enjoy this *free* guide. Read it all the way through, and if you make it to the end, I'll hit you with a **ridiculously good** limited-time offer that's so good, you'll feel stupid saying no!

This is the real "how to make money" type stuff. Not some fluff.

It will open your eyes to the idea that you can start monetising your network and create a new income stream in the next 30 days.

Enjoy the guide—your future self will thank you!



### You're NOT Done Yet!

Who told you success has an age limit? Society? Your boss? Yourself?

If you're still waiting for success, here's the truth: You've been sitting on a goldmine and doing nothing with it.

Listen, your years of working hard weren't wasted—they were the setup for your biggest breakthrough. You've built trust, relationships, credibility. Now it's time to cash in.

You don't need a new degree or start from scratch. Your network is your most valuable asset. Are you ready to finally use it to make the money you deserve?

Stop watching younger, less experienced people make more than you. It's time to leverage what you've already built.

The question is: Are you going to keep sitting on this goldmine, or will you finally cash in?

# The Greatest Untapped Income Opportunity For Baby Boomers & GenX'ers

Which are you?

Baby Boomer – Born between 1946 – 1964 Generation X – Born between 1965 – 1980 Millennial - Born 1981-1996

Maybe born before the internet or mobile phones...but perfectly positioned to profit from it.

You've spent decades building relationships, trust, and reputation.

Now it's time those connections *start paying you back*.

No Selling. No Products. No Tech Overwhelm.

Just simple **finder's fees** for connecting people who need something...with people who have it.

Imagine turning a casual coffee chat, phone call, or LinkedIn scroll into £500, £1,000—even £5,000+ in finder's fees.

All in your spare time. No pressure. No hustle.



# This could be the side income you've been searching for...

- ✓ Leverages your life experience
- ✓ Pays you for being a natural connector
- ✓ Works around your lifestyle, not the other way around

You are sitting on a goldmine of connections.

You just need to know how to *unlock* them.

We'll show you how.

No selling. No start-up. Just simple connections that pay.

- "I didn't realise how valuable my network was—until it started paying me."
- Surplus Trader Academy Student

Let's turn decades of relationships into monthly income.

Your time. Your terms. Your network.

Ready to unlock your income potential?



# Turn Your Network Into a £10k+/Month Income Stream - Without Working Harder

I want to share something that could completely change your financial future.

This isn't about working harder, learning new skills, or chasing the latest trend.

Instead, it's about something you ALREADY have...something you've spent your entire career building.

And that's your network.

Now, let me ask you something...

What if I told you that your network could be the key to generating an almost passive £10,000+ per month?

Sounds too good to be true? Stick with me.



#### Who Am I?

My name is Matt Goldberg and I discovered something very lucrative, purely by accident, business back in 1993.

I was working for a frozen food company answering the phones.

One day a large bakery goods manufacturer called. The stressed owner explained that he had a truckload of frozen croissants leftover from a cancelled order.



It was taking up valuable storage space and they wanted it gone!

Having been told by my boss to tell the bakery to "throw them away!", as they were a waste of time and were worth nothing. (Not what I wanted to hear)

I decided to try and help this contact.

But this was probably mission impossible. I had no buyer contacts, no money...and was young & naïve, with no idea what I was doing!



### The Easiest Money I Ever Made

As the internet was in its early stages. The first place I looked was my local yellow pages!

A few phone calls later, I was driving down to a local big food wholesaler.

The owner took me into his office, and I passed him the details of this truckload of frozen croissants details, I'd scribbled onto a piece of paper.

He then phoned up one of his contacts with the details of this unwanted stock. Then called my seller of these goods that I introduced him to.

A few phone conversations later, he opened his desk draw and handed me £800 in cash.

I said "What's this for"?

He's said, "That is your FINDER FEE for introducing me to this deal and connecting me"

Aha! Not bad for half an hours work!

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### My Aha! Moment

It got me thinking...

I just probably earnt the easiest money I've ever made, by just being a middleman.

I didn't use any of my own money to buy those goods.

I didn't even have to buy & sell anything, or physically handle any goods.

I simply connected the dots.

That was the day I started my journey into brokering thousands of deals, by growing and leveraging my network of connections, that have made me 6 figures, year after year.

My network would become my high value asset that I have been able to monetize over three decades, by making introductions and connecting people.

I simply take my fee in the middle.

A perfect low risk, low stress business.



Here's a few random payments I made last year just by leveraging my contacts. Without honestly doing much.

























# You Are Always ONE Connection Away From An Opportunity

At this point you maybe starting to think about people that you know

But there's probably way more connections that you have forgotten about.

Your network of contacts isn't just sitting in your contacts list on your mobile phone.

Your contacts start with friends & family, relatives

Right through to your connections on social media...Facebook, Linkedin who work for, or own their own companies...

Maybe a friend of a friend who owns a business

You know a lot of people. And they know people

You maybe starting to realise the abundance of people you know?

Your hard-earned network is your ticket to financial freedom.



### **A Low Cost, Low Stress Business**

And the best part...

- You never own the deals you find. (Never risk your own cash)
- You never sell anything. (You're just the middleman, taking a fee)
- You never handle any goods (No storage costs)
- You never have to travel to see any goods (No driving around the country, wasting hours in traffic)
- You never have to work long hours (All timeeffective online communication)
- You don't have the usual high expenses like traditional businesses (A nice low cost, low stress business)



#### **Unlock Financial Freedom with Your Network**

Listen, after years of hard work and dedication, you may have built an extensive network of professional contacts.

Have you ever thought about the true potential of these connections?

By monetizing your network and earning finders fees through introductions, you can unlock a new income stream that brings you financial freedom and enriches your professional life.

Envision a scenario where every introduction you make not only strengthens your relationships but also brings in substantial payments into your bank account.

This additional income can provide financial security, open doors to new opportunities, and allow you to enjoy the rewards of your career without the stress of financial uncertainty.

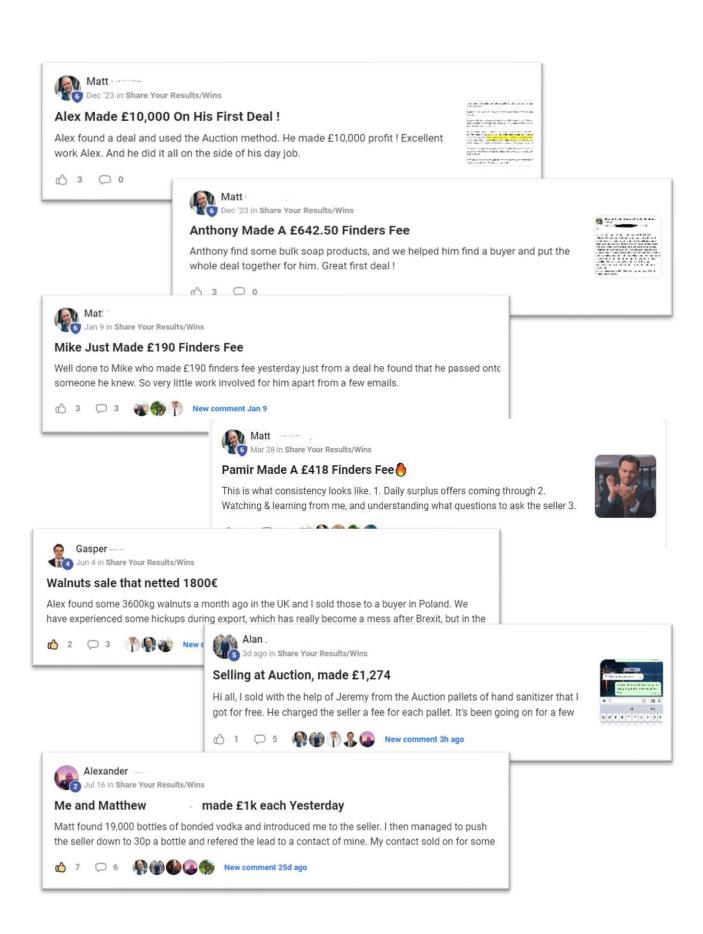


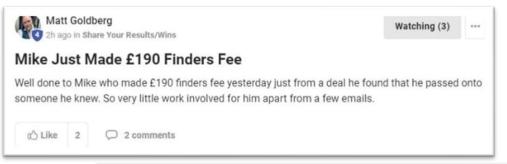
# I'm Helping People Like You Monetise Their Connections

A few examples of people I've helped, that joined my inner circle.

- I helped Alex secure £12,000, by leveraging his connection who had some surplus goods, with my connection who runs auctions.
- I helped Roman secure a €5000 fee on his very first deal, by finding a buyer for some surplus goods he found from his connection in France
- I helped Pamir secure a £6000 fee on a deal he found from his connection who owned a large online store in the UK, and had a big stock of surplus goods to sell.
- I helped Neil secure a £6k finders fee for connecting me with a large stock of sports merchandise overseas.

Read on to see lots more results coming through every month from people that joined my program.







#### Alex Just Made £440 Finders Fee! 💢

He did this differently to the normal way. There's a couple of ways to do this, and I will explain in tonight's Zoom meet up.



#### 1000€ Profit!

Hi guys just for motivation I've made 1000€ this month selling some noodles and probably will make another 1000€ next week if customer agree price. I do it as an side income as you can see methods





#### £2400 Profit on New Years Eve.

Not really done so much over the last week, apart from eat & drink! So hadn't checked my emails properly. But I was offered a quantity of disposable vinyl gloves just before Xmas, which I had offered to





€ 6 □ 2

#### £1695 Profit On Whatsapp [5 Minutes Work!] 🤚

Product: Ballpoint Pens Quantity: 169,500 units Purchase Price: £0.005p Sold: £0.015p Where I found the stock: Promotional merchandise company Reason for selling: Old





#### Oliver Just Made £1072 Finders Fee

Last comment Oct '24

Oliver is not inside this group, but he is a contact of mine who works for a container shipping company and came across some surplus stock just before Xmas. He found some Workwear stock sitting on a





## The Perfect Opportunity for Everyday People Who Want a Risk-Free Side Income

The modern world is flooded with quick-fix online businesses—dropshipping, ecommerce, Amazon, crypto, affiliate marketing. But what if you could create a completely risk-free income WITHOUT any of that nonsense?

Imagine this: you're getting paid simply for making an introduction—using the connections and business acumen you've built over the years.

- √ No selling
- ✓ No buying inventory
- ✓ No marketing or advertising
- ✓ No complex technology
- ✓ No risk

Instead, you're simply matching businesses that need to offload their surplus stock with businesses that are eager to buy it—and taking a finder's fee for making it happen.

It's that simple. And it's been working for decades.



31 years ago, I had no money, no clue what I was doing, and I certainly wasn't 'well connected.'

But through a bit of luck and curiosity, I discovered that businesses have a BIG problem that very few people know how to solve.

They have unsold, surplus or excess inventory, sometimes millions of pounds worth of it—that they need to sell.

And here's the kicker: there are thousands of other "thriving" businesses who would gladly take it off their hands. If only they knew about it.

The problem? Most businesses don't have time to find the right buyers. They're too busy running their day-to-day operations.

You can leverage your network, and even your network's connections to locate these unwanted, surplus goods & assets that businesses are looking to offload.

And get paid a fee for connecting people.

# Why This Is The Perfect Side Income For You?

If you've spent years in a career, maybe in a specific industry where you've built up relationships, then you're already sitting on a goldmine of opportunity. Here's why this is a perfect fit for you:

- ✓ Your network is valuable You've built relationships over the years, and you know people in various industries. This is an opportunity to monetise that network.
- ✓ You have credibility & experience Unlike younger people starting from scratch, you already have industry knowledge. Businesses trust people who've been around and understand the game.
- ✓ You have control over your time Whether you're semi-retired or just want a flexible income, this doesn't require a full-time commitment. Work on your terms.
- ✓ No selling, no inventory, no risk You don't need to buy or sell anything, hold stock, or invest in a product. You're simply making introductions and getting paid for it.
- ✓ It's a skill that pays forever Once you learn the method, it becomes a reliable way to generate income whenever you need it.

## The Real Problem Isn't Opportunity— It's Your Untapped Network

You have valuable connections, but you're not monetizing them.

Every day, deals are made, contracts signed, and businesses grow—yet your network is making others rich.

#### What happens if you do nothing?

- Your network sits unused.
- You keep working harder, not smarter.
- •You leave money on the table—money that could fund your future.

#### But here's the game changer:

You already know people who need services, investments, or opportunities. By making the right introductions, you get paid—no selling, no convincing, no full-time work.

This isn't a side hustle. It's about leveraging your connections for high-value introductions and earning finder's fees, often in the thousands. No need to be an expert. Just connect the right people.

You've spent decades building this network. Now, it's time to cash in and secure predictable income—without starting from scratch.

Start monetizing your connections today.

# OK...Do You Want The Steps To Get Started Right Now And Get Your First Win?

#### **STEP 1: Discover the Power Hidden in Your Network**

Grab a pen and paper.

List out 50-100 people you know who:

- Own a business (Owner, director, CEO)
- •Or work in procurement, supply chain, purchasing, sales, logistics, warehousing etc.
- •Are in manufacturing, importing, distribution, wholesale retail, online retail
- •Have access to physical goods, stock, or storage

#### **Quick Exercise:**

Open your LinkedIn or Facebook connections.

Scroll through your connections. Make a list.

Open your mobile phone contacts

Open your email contacts

Chances are, you'll start remembering people you haven't thought of in years.



#### **STEP 2: Identify Surplus Opportunities**

Here's the magic: thousands of businesses have **surplus stock** they want to get rid of.

Unwanted inventory. Surplus inventory. Overstocked products. Cancelled orders. End of Line

They want it gone — fast. And there's buyers who will gladly pay you for connecting them to these goods.

### Mini Task You Can Do Today:

Ask your contacts: "Does your company ever end up with surplus stock, unsold inventory or goods you need to offload?

You'll be surprised how often the answer is yes.



#### STEP 3: Find the Match and Get Paid

Here's the simple system:

- 1. You find a contact that has surplus stock that they need to shift from their business, or the company they work for
- 2.Congratulations. You now have an actual opportunity of some goods your contact wants to offload
- 3. Connect those goods with another contact who wants to buy them. Don't worry, we'll help you with this part, even if you don't have a buyer (An even easier & quicker win!)
- 4. You get paid a **finder's fee**.

That's it.

You never hold any stock. You never sell anything. You're just the trusted middleman. (or woman!)

**Example:** I helped someone earn £6,000 by connecting a guy with surplus stock to a buyer, who sold it fast. All done online.



#### **STEP 4: Use This Free Script To Start Conversations**

Here's a script you can send to someone in your network:

"Hey [Name], I'm working on a project helping businesses offload unwanted or surplus stock by connecting them to buyers.

Do you have any surplus stock in your company, or maybe know anyone who might have surplus goods they need to move?

Any type of goods would be considered."

You can send that as an online message, by email, or even text, to your Facebook connections, Linkedin contacts, your email contacts, or phone contacts

The key is to start conversations.

Let people know what you're up to.

You are now planting seeds that start creating endless opportunities.

I'm giving you the roadmap (and short cut) to grow your income and achieve the financial freedom you deserve.



### STEP 5: Multiply Your Income With The Right System

Here's the great part. You've only just scratched the surface.

Imagine doing this at scale:

- Building, growing & scaling a network of contacts
- •Making introductions, by connecting people online
- Securing multiple finder's fees every month

That's exactly what we help you do inside **Surplus Trader Academy**.

If you've made it this far, you now understand that:

- •You don't need to own a product.
- •You don't need to sell anything.
- You don't need to be tech-savvy.

You just need to use what you already have: **Connections.** 



### **Your Questions Answered**

**Do I need to be an expert?** No you don't. You're not involved in negotiating deals that may require expertise. You are simply connecting someone with someone else to help facilitate a deal.

**Do I have to buy anything?** No, you don't invest into any goods, or deal. You are not involved in buying or selling anything. A deal is done between the seller of the goods and the buyer. You essentially act as the bridge between them and take your fee.

Can this be done from anywhere? Yes, you can be anywhere in the world and implement all the methods I teach. As long as you have a computer and wifi connection, you are good to go.

Do I need to get on any phone calls? That is up to you. Some people like talking on the phone. But I'm all about executing things time effectively (because I value my time). So all the methods I teach are all 100% online, where you communicate with your network using all online communication.



What much time does this involve? If you have 1 hour a day, and you remain consistent each day, then results will start to happen. It's <u>not</u> a get rich quick and requires some effort.

**How much does it all cost?** Look, I'll be totally honest and upfront with you, so we are respectful of each other's time.

If you are completely broke, or in debt, or had a long career in a low income, unskilled labouring job. No disrespect, this sort of income opportunity is not for you. And wish you well, but you are probably not a good fit for this business.

If you are from an industry, long career, with a network of connections and want to fix it now, let's talk about how we can make it happen.

The fee to join & work with me is normally £5k, but on the next page I'm going to make you a one-time offer.

This gets you in the game and access to my coaching program and into my members platform, where you will learn the step-by-step process to start making finders fees.

**Need Help or Have More Questions?** Message me directly on WhatsApp: <a href="https://bit.ly/whatsappmatt">https://bit.ly/whatsappmatt</a>



# THIS IS FOR ACTION TAKERS

I've created an online program with easy to follow stepby-step video tutorials teaching my proven methods that my students are getting results with.

This is the roadmap I've giving you to implement, so you can start growing and leveraging your network of connections, with my help. Imaging creating endless profitable opportunities each month.

If this lucrative opportunity resonates with you....

And you would like to get started monetising your connections in the next 30 days

I have a few limited spots remaining this month to join Surplus Trader Academy

**BOOK YOUR FREE DISCOVERY CALL** 

There Are Limited Spots - So Act Quickly

Inside my program, you'll learn:

- ✓ How to leverage your connections and start creating endless opportunities each month
- ✓ How to start reaching out to your connections, old & new and offer them solutions that they will pay you for.
- ✓ Fill-in-the-blank email letter scripts to use, so you can reach out to your network.
- ✓ Simple time effective methods to grow your existing network into a scalable business model.
- ✓ VIP 'Done-For-You' service where I help you 1-2-1 secure your finders fees by leveraging my own network
- ✓ Monthly group Zoom calls to look at your progress and help you, and show you ways to profit.
- ✓ An online community of other like minded members who you can network with and collaborate on deals.
- ✓ 24/7 access to me on Whatsapp, so we can actively work on your opportunities, and take deals from zero to money in the bank.

BOOK YOUR FREE DISCOVERY CALL
There Are Limited Spots – So Act Quickly