

18 March 2024

To whom it may concern

## **VERIFICATION OF MARKET OF PRODUCT SUPPLY BY HOTEL SHEET MANUFACTURER**

We act for Vila Mourisca Limited trading as The Hotel Sheet.

Our client advertises sheets as "5-star Luxury Bed Sheets" found at "luxury European hotels and resorts..."

Occasionally our client is questioned as to the identity of the manufacturer of the sheets and the hotels to which they are supplied. This information is considered sensitive commercial information.

We understand that the relationship of our client with its manufacturer has been built up over a long period at significant expense. It would prefer not to identify the manufacturer or share the manufacturer's commercially sensitive information concerning its customers in a very competitive market.

Accordingly, we have been asked to write this letter to assist.

We have been in contact with the manufacturer's global sales manager for hotel and hospitality textiles, who supplied various information as to their company's identity. We have verified that information on the internet via a number of cross references, google maps and other publications, and are satisfied as to the identity of the manufacturer.

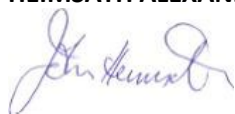
We have also been supplied catalogues and have sighted the purchasing information identifying the sheets purchased by our client. We can confirm that a sheet from the manufacturer's commercial catalogue is regularly purchased by our client, who sells it as 'The Classic Hotel Sheet'.

The manufacturer also identified hotels who use this particular sheet, and we have no reason to consider this information is anything but genuine. From the commercial catalogues and customer lists supplied by the manufacturer, we have researched the hotels and can confirm they include many luxury and 5-star hotels in Europe.

Over the years, our client has also been questioned as to the authenticity of their positive reviews. Although the test wasn't exhaustive, we were able to verify five positive reviews at random, and track shipments to customers via the NZ Post website.

Yours faithfully

**HEIMSATH ALEXANDER**



**JOHN HEIMSATH**

**Partner**

Direct Line: 09 929 0502

Email: [john@halaw.co.nz](mailto:john@halaw.co.nz)